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File 349:PCT FULLTEXT 1979-2006/UB=20060615,UT=20060608
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File 348: EUROPEAN PATENTS 1978-2006/ 200624

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                S9(S)S7
S10
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10/9/2 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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43177343 (THIS IS THE FULLTEXT)

Forex market follows the sun around the world

BUSINESS LINE

June 26, 2005

JOURNAL CODE: FBLN LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 764

WALL Street's 'best-kept secret' is revealed in Raghee Horner's "Forex Trading for Maximum Profit" from Wiley (www. wiley. com). If you think the subject is new, you aren't alone, assures the author. "No one is born knowing how to trade; we all must begin the journey somewhere."

So, begin with chapter 1 to know that there are no gaps in this market, and that stops are guaranteed. "The 24-hour trading and massive liquidity virtually guarantees that your stops will be executed without slippage," writes Horner. "The futures and stock markets simply can't offer traders this guarantee mainly because of limited trading hours that result in frequent gap opens."

A 'gap' open occurs when a market opens higher or lower than the last trading session's close resulting in a literal jump or 'gap' in prices, explains the author. "Any stop-loss orders priced within this gap will not be executed at the stop-loss price but rather will become market orders at the next available price." Not so in forex trading. Forex reacts so logically to news and fundamentals, because the market is "continually open, starting in Sydney and moving on to Hong Kong, Tokyo, Singapore, Frankfurt, London, and New York".

As one time zone finishes trading for the day, another is just beginning or already underway. Each time zone digests news, she explains. "Moving from one time zone to another 'dilutes' any sudden or extreme reaction that is typically found in domestic markets where there are limited trading hours and where reactions are often exaggerated because many of the participants react to news or fundamentals all at one time."

Market is one of the greatest teachers, you'd realise in chapter 2. "Market reveals itself to all of us each and every day if we are willing to pay attention. Too many times we try to box it, label it, or beat it," says Horner. Three questions she insists that all traders must ask themselves are: "Where to enter the market? Where to set my profit targets? And where to set my stop-loss?"

Learn then about the 'five mistakes traders and investors make', because history repeats itself, cautions Horner, and "we all tend to make the same dumb mistakes when we lose money". First mistake is to try to pick tops and bottoms, driven by the adrenaline rush that is better left to "more adventurous pursuits like skydiving and motorcycles". Second flaw is 'not selling a losing position' without realising that unrealised losses are still losses. Third blunder is 'getting emotionally involved in a trade', putting in our egos and taking losses personally. Fourth error is 'not making your own decisions', because "it's easy to be swayed by the news, CNBC, chat rooms, forums and so on". And the fifth fault is to put all your eggs in one basket.

"Only just over 5 per cent of the activity is generated by companies and governments that do business in a foreign country and covert one currency to another to buy and sell goods and services," states Horner, to highlight the fact that 90 plus per cent of forex trading is speculation. And many companies are into the game.

If New York is considered the centre of the stock universe, then London is the centre of the forex universe, writes Horner.

Many market players get a pulse of the trading day from what happens during Tokyo's trading hours. Then, they begin scaling into positions,

informs Horner. The most active pairs are JPY/USD and AUD/USD, while in London the active pairs are EUR/USD, JPY/USD and GBP/USD.

Forex is traded in pairs because exchange rate, as you know, is "the value of one currency against another". What is the meaning of selling the EUR/USD? In this, EUR is the base currency and the USD is the second or counter currency, explains Horner. Thus, selling EUR/USD means "simultaneously selling the euro and buying the US dollar, which means that I believe that the US dollar will increase in value versus the euro."

Which is perhaps what Warren Buffett believed when betting against the buck "to a position of \$22 billion," as Jon D. Markman writes in a June 15 posting on http:// moneycentral. msn. com, to explain how Berkshire Hathaway lost because of 'wrong-way wager against the greenback'.

If you are still thinking of building your portfolio only with stocks, bonds, and real estate, Horner reasons: "Think of currencies like the stock of a country." That currencies don't have accounting scandals or wayward CEOs is another line to entice.

A book you'd love to pair with!
-- By D. Murali, BookValue@TheHindu.co.in

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DESCRIPTORS: Foreign Exchange Markets; Market News; Market Reports;
 Markets
SIC CODES/DESCRIPTIONS: 6231 (Security & Commodity Exchanges); 6211

(Security Brokers & Dealers); 6000 (Depository Institutions)
NAICS CODES/DESCRIPTIONS: 52 (Finance & Insurance); 52321 (Securities & Commodity Exchanges); 523 (Security Commodity Contracts & Like Activity)?

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Archive data (1986-2/99) is available in File 810.
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DIALOG(R) File 20:(c) 2006 Dialog. All rts. reserv.
46515885
Algorithmic Trading Systems and Solutions - Q & A
January 10, 2006
WORD COUNT: 3213
                 Credit Suisse First Boston LLC; Goldman Sachs Group Inc;
COMPANY NAMES:
   JPMorgan Chase & Co; Merrill Lynch & Co Inc; Morgan Stanley
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DESCRIPTORS:
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                 Market Reports; Market Share; Marketing; Markets; New
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  Products & Services; Product Management; Production; Statistics
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REGIONS: Americas; North America
SIC CODES/DESCRIPTIONS: 6282 (Investment Advice); 3571 (Electronic
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10/8/2 (Item 2 from file: 20)
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43177343 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Forex market follows the sun around the world

June 26, 2005

WORD COUNT: 764

DESCRIPTORS: Foreign Exchange Markets; Market News; Market Reports;
Markets

SIC CODES/DESCRIPTIONS: 6231 (Security & Commodity Exchanges); 6211 (Security Brokers & Dealers); 6000 (Depository Institutions)
NAICS CODES/DESCRIPTIONS: 52 (Finance & Insurance); 52321 (Securities & Commodity Exchanges); 523 (Security Commodity Contracts & Like Activity)

10/8/3 (Item 3 from file: 20)
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32832003

Summary of AAP Finance Wire at 1400 AEDT Monday Dec 15, 2003

December 15, 2003 WORD COUNT: 1402

COMPANY NAMES: Australia & New Zealand Banking Group Ltd; Lend Lease Corp Ltd; Macquarie Bank Ltd; Mayne Group Ltd; McDonald's Corp; NaPro BioTherapeutics Inc; OPEC; Royal & Sun Alliance Insurance Group PLC; Seven Network Ltd; Southern Cross Broadcasting Ltd; Southern Star Group Ltd; TAB Ltd; Tabcorp Holdings Ltd; Treasury US; Woolworths Ltd

DESCRIPTORS: Agricultural Issues; Appointments; Bankruptcy & Receivership; Board Changes; Bonds; Commodities; Company News; Crimes; Economic News; Elections; Environment; Equities; Forecasts & Predictions; Foreign Exchange Markets; General News; Government News; Health & Healthcare; Human Resources & Employment; Human Rights; International Affairs; International Trade Agreements; Law & Legal Issues; Market News; Market Reports; Markets; Meetings; Mergers & Acquisitions; Mortgages & Mortgage Rates; National Security; New Issues; Placings; Political Parties; Politics; Production; Public Offerings; Recession & Recovery; Share Buy-backs; Share Structure COUNTRY NAMES/CODES: Antarctica (AO); Australia (AU); China (CN);

COUNTRY NAMES/CODES: Antarctica (AQ); Australia (AU); China (CN); France (FR); Hong Kong (HK); Iraq (IQ); Japan (JP); New Zealand (NZ); Pakistan (PK); United Arab Emirates (AE); United Kingdom (GB); United States of America (US)

REGIONS: Americas; Arabian States; Asia; Australasia; Europe; Gulf States; Middle East; North America; South Asia; Southern Ocean and Antarctic Territories; Western Europe

PROVINCE/STATE: Illinois; New_South_Wales; Queensland; Victoria; Yukos Saved Search

SIC CODES/DESCRIPTIONS: 6020 (Commercial Banks); 6231 (Security & Commodity Exchanges); 4612 (Crude Petroleum Pipelines); 6311 (Life Insurance); 9221 (Police Protection); 9711 (National Security); 2060

(Sugar & Confectionery Products); 6719 (Holding Companies NEC); 1221 (Bituminous Coal & Lignite Surface); 8611 (Business Associations); 6000 (Depository Institutions); 9631 (Regulation Administration of Utilities); 9621 (Regulation Administration of Transportation); 9721 (International Affairs); 5510 (New & Used Car Dealers); 5812 (Eating Places); 2834 (Pharmaceutical Preparations); 5411 (Grocery Stores); 6300 (Insurance Carriers); 9111 (Executive Offices); 8651 (Political Organizations); 6030 (Savings Institutions); 6211 (Security Brokers & Dealers); 4600 (Pipelines Ex Natural Gas); 6321 (Accident & Health Insurance); 9200 (Justice Public Order & Safety); 9700 (National Security & International Affairs); 6710 (Holding Offices); 1000 (Mining); 8600 (Membership Organizations); 9611 (Administration of General Economic Programs); 5500 (Automotive Dealers & Service Stations); 9199 (General Government NEC); 4200 (Trucking & Warehousing); 9100 (Executive Legislative & General); 2000 (Food & Kindred Products); 8399 (Social Services NEC); 5940 (Miscellaneous Shopping Goods Stores); 5400 (Food Stores); 7300 (Business Services); 7000 (Hotels & Other Lodging Places) NAICS CODES/DESCRIPTIONS: 72 (Accommodation & Food Services); 9261 (Admin of Economic Programs); 4411 (Automobile Dealers); 81391 (Business Associations); 8139 (Business Labor Political & Like Organizations); 21211 (Coal Mining); 52211 (Commercial Banking); 522 (Credit Intermediation & Related Activities); 5221 (Depository Credit Intermediation); 52411 (Direct Life Health Medical Insurance Carriers); 524113 (Direct Life Insurance Carriers); 92111 (Executive Offices); 52 (Finance & Insurance); 445 (Food & Beverage Stores); 311 (Food Mfg); 722 (Food Services & Drinking Places); 9211 (General Government Administration); 4451 (Grocery Stores); 44511 (Grocery exc Convenience Stores); 5241 (Insurance Carriers); 524 (Insurance Carriers & Related Activities); 92812 (International Affairs); 922 (Justice Public Order & Safety Activities); 72221 (Limited-Service Eating Places); 722211 (Limited-Service Restaurants); 55111 (Management of Companies & Enterprises); 21 (Mining); 212 (Mining exc Oil & Gas); 441 (Motor Vehicle & Parts Dealers); 92811 (National Security); 928 (National Security & International Affairs); 551112 (Offices of Other Holding Companies); 81 (Other Services exc Public Admin); 325412 (Pharmaceutical Preparation Mfg); 486 (Pipeline Transportation); 48611 (Pipeline Transportation of Crude Oil); 92212 (Police Protection); 81394 (Political Organizations); 92 (Public Admin); 92612 (Regulation & Admin of Transportation Programs); 92613 (Regulation & Admin of Utilities); 813 (Religious Grantmaking Professional & Like Organizations); 44 (Retail Trade); 52321 (Securities & Commodity Exchanges); 523 (Security Commodity Contracts & Like Activity); 3113 (Sugar & Confectionery Product Mfg); 31131 (Sugar Mfg); 48 (Transportation & Warehousing)

10/8/4 (Item 4 from file: 20)
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30193926

Summary of the AAP Finance Wire at 1436 AEST, Thursday, July 17 July 17, 2003 WORD COUNT: 1854

COMPANY NAMES: AMR Corp; Ambri Ltd; American Airlines Inc; Apple Australia & New Zealand Banking Group Ltd; BAT PLC; Computer Inc; Benitec Ltd; CSR Ltd; CanWest Global Communications Corp; Capral Coca Cola Enterprises Inc; Comaplex Minerals Corp; Aluminium Ltd; David Jones Ltd; DirecTV Inc; ERG Ltd; Ford Motor Co; House of Hughes Electronics Corp; Representatives US; IBM Corp; Resources Ltd; Insurance Australia Group Ltd; Investa Property Group; Kraft Foods Inc; Lucent Technologies Inc; Magnesium Keycorp Ltd;

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International Ltd; Metro Goldwyn Mayer Inc; Microsoft Corp; NRMA Ltd;
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  Ltd; Spotless Group Ltd; Standard & Poors Securities Inc; Ten Network
                    Toll Holdings Ltd; Tranz Rail Holdings Ltd; Vivendi
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            SA; WMC Resources Ltd; York International Corp
  Universal
DESCRIPTORS: Appointments; Company Management; Company News; Consumer
             Contracts & New Orders; Corporate Finance; Credit Rating;
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            Dividends; Economic Indicators; Economic News; Environment;
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                  Facilities & Equipment; Foreign Aid; Foreign Exchange
    Expenditure;
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   Markets:
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     Interim Results; International Affairs; Joint Ventures; Law & Legal
  Issues; Market News; Market Reports; Markets; Mergers & Acquisitions
    National Income & Expenditure; National Security; Natural Resources
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COUNTRY NAMES/CODES: Australia (AU); Canada (CA); China (CN); France
             Indonesia (ID) ; Iraq (IQ) ; Israel (IL) ; Italy (IT) ;
    Japan (JP); New Zealand (NZ); Nigeria (NG); North Korea (KP);
    Palestine (PS); Sao Tome and Principe (ST); South Korea (KR);
    United Kingdom (GB); United States of America (US)
REGIONS: Africa; Americas; Arabian States; Asia; Australasia; Europe;
    Gulf
                      Middle East; North America;
                                                       South East Asia;
           States;
   Sub-Saharan Africa; Western Europe
                   District of Columbia;
PROVINCE/STATE:
                                            Michigan;
                                                         New South Wales;
  Queensland; Texas; Western Australia
SIC CODES/DESCRIPTIONS: 3663 (Radio & TV Communications Equipment); 4011
  (Railroads Line Haul Operating); 4000 (Railroad Transportation); 9721
  (International Affairs); 3711 (Motor Vehicles & Car Bodies); 3571
  (Electronic Computers); 9711 (National Security); 9611 (Administration of
  General Economic Programs); 4841 (Cable & Other Pay Television Services);
  3710 (Motor Vehicles & Equipment); 7372 (Prepackaged Software); 6231
  (Security & Commodity Exchanges); 2086 (Bottled & Canned Soft Drinks);
  4512 (Air Transportation Scheduled); 8621 (Professional Organizations);
  8611 (Business Associations); 9641 (Regulation of Agricultural Marketing)
  ; 9621 (Regulation Administration of Transportation); 2000 (Food &
  Kindred Products); 3660 (Communications Equipment); 2111 (Cigarettes);
  1311 (Crude Petroleum & Natural Gas); 3661 (Telephone & Telegraph
  Apparatus); 3570 (Computer & Office Equipment); 8711 (Engineering
  Services); 6099 (Functions Related to Deposit Making); 3695 (Magnetic &
  Optical Recording Media); 1500 (General Building Contractors); 1000
  (Mining); 9199 (General Government NEC); 9311 (Finance Taxation &
  Monetary Policy); 6719 (Holding Companies NEC); 9111 (Executive Offices);
  1041 (Gold Ores); 6500 (Real Estate); 4911 (Electric Services); 6011
  (Federal Reserve Banks); 4500 (Transportation by Air); 9700 (National
  Security & International Affairs); 4800 (Communications); 3700
  (Transportation Equipment); 2711 (Newspapers); 6211 (Security Brokers &
  Dealers); 8600 (Membership Organizations); 8713 (Surveying Services);
  6159 (Miscellaneous Business Credit Institutions); 9100 (Executive
  Legislative & General); 6710 (Holding Offices); 1040 (Gold & Silver Ores)
  ; 6513 (Operators of Apartment Buildings); 6000 (Depository Institutions)
  ; 8399 (Social Services NEC); 8100 (Legal Services); 6030 (Savings
  Institutions); 7300 (Business Services)
NAICS CODES/DESCRIPTIONS: 5223 (Activities Related to Credit
  Intermediation); 9261 (Admin of Economic Programs); 92611 (Admin of
 General Economic Programs); 481 (Air Transportation); 5413 (Architectural
 Engineering & Related Services); 33611 (Automobile & Light Duty Motor
 Vehicle Mfg); 336111 (Automobile Mfg); 513 (Broadcasting &
  Telecommunications); 233 (Building Developing & General Contracting);
```

81391 (Business Associations); 8139 (Business Labor Political & Like Organizations); 51321 (Cable Networks); 5132 (Cable Networks & Program Distribution); 312221 (Cigarette Mfg); 3342 (Communications Equipment Mfg); 334 (Computer & Electronic Product Mfg); 3341 (Computer & Peripheral Equipment Mfg); 23 (Construction); 522 (Credit Intermediation & Related Activities); 211111 (Crude Petroleum & Natural Gas Extraction); 5221 (Depository Credit Intermediation); 22111 (Electric Power Generation); 2211 (Electric Power Generation Transmission & Distribution) ; 334111 (Electronic Computer Mfg); 54133 (Engineering Services); 92111 (Executive Offices); 52 (Finance & Insurance); 52232 (Financial Clearinghouse & Reserve Activities); 311 (Food Mfg); 9211 (General Government Administration); 21222 (Gold Ore & Silver Ore Mining); 212221 (Gold Ore Mining); 51 (Information); 92812 (International Affairs); 482111 (Line-Haul Railroads); 334613 (Magnetic & Optical Recording Media Mfq); 55111 (Management of Companies & Enterprises); 2122 (Metal Ore Mining); 3346 (Mfg & Reproducing Magnetic & Optical Media); 21 (Mining); 212 (Mining exc Oil & Gas); 52111 (Monetary Authorities - Central Bank); 3361 (Motor Vehicle Mfg); 92811 (National Security); 928 (National Security & International Affairs); 221113 (Nuclear Electric Power Generation); 551112 (Offices of Other Holding Companies); 21111 (Oil & Gas Extraction); 81 (Other Services exc Public Admin); 81392 (Professional Organizations); 541 (Professional Scientific & Technical Services); 92 (Public Admin); 92113 (Public Finance Activities); 511 (Publishing Industries); 33422 (Radio TV Broadcast & Wireless Communications Equipment Mfg); 48211 (Rail Transportation); 531 (Real Estate); 53 (Real Estate & Rental & Leasing); 92612 (Regulation & Admin of Transportation Programs); 92614 (Regulation of Agricultural Marketing & Commodities); 813 (Religious Grantmaking Professional & Like Organizations); 48111 (Scheduled Air Transportation); 481111 (Scheduled Passenger Air Transportation); 52321 (Securities & Commodity Exchanges); 523 (Security Commodity Contracts & Like Activity); 312111 (Soft Drink Mfg); 51121 (Software Publishers); 33421 (Telephone Apparatus Mfg); 48 (Transportation & Warehousing); 336 (Transportation Equipment Mfg); 221 (Utilities)

10/8/5 (Item 5 from file: 20)
DIALOG(R)File 20:(c) 2006 Dialog. All rts. reserv.

29785434

Summary of the AAP finance wire at 1333 AEDT, Monday, June 23 June 23, 2003 WORD COUNT: 1381

COMPANY NAMES: AMP Ltd; Air New Zealand Ltd; Amrad Corp Ltd; Coca Cola Amatil Ltd; Electrolux AB; European Central Bank; General Electric Co; Halliburton Co; Hyro Ltd; Merck & Co Inc; NPI Ltd; National Broadcasting Co Inc; Newmont Mining Corp; News Corp Ltd; Oracle Corp; PCCW Ltd; Peoplesoft Inc; Rivkin Financial Services Ltd; Singapore Airlines Ltd; Singapore Telecommunications Ltd; Sydney Airports Corp Ltd

DESCRIPTORS: Appointments; Balance of Payments; Balance of Trade; Bonds; Commodities; Company News; Corporate Finance; Economic Indicators; Economic News; Elections; Environment; Equities; Forecasts & Predictions; Foreign Exchange Markets; Foreign Trade; GDP & GNP; General News; Government Budgets; Government News; Human Resources & Employment; Imports & Exports; Industrial Relations & Unions; Interim Results; Law & Legal Issues; Market News; Market Reports; Marketing; Markets; Mergers & Acquisitions; National Security; Patents Licensing & Standards; Pay Awards & Benefits; Political Parties; Politics; Production; Restructuring; Results; Shareholdings; Sports;

```
Strategy; Taxation; Trade Fairs & Exhibitions
COUNTRY NAMES/CODES: Australia (AU) ; Brazil (BR) ; Canada (CA) ; China
    (CN); Germany (DE); Iraq (IQ); Japan (JP); New Zealand (NZ);
   Singapore (SG); Thailand (TH); United Kingdom (GB); United States
  of America (US)
          Americas; Arabian States; Asia; Australasia; Europe; Gulf
REGIONS:
             Latin America; Middle East; North America; South America;
   States:
   South East Asia; Western Europe
PROVINCE/STATE: Queensland; Yukos Saved Search
SIC CODES/DESCRIPTIONS: 3640 (Electric Lighting & Wiring Equipment); 6231
  (Security & Commodity Exchanges); 2834 (Pharmaceutical Preparations);
  9611 (Administration of General Economic Programs); 4512 (Air
  Transportation Scheduled); 9311 (Finance Taxation & Monetary Policy);
  6311 (Life Insurance); 6719 (Holding Companies NEC); 4581 (Airports
  Flying Fields & Services); 6211 (Security Brokers & Dealers); 9651
  (Regulation of Miscellaneous Commercial Sectors); 4832 (Radio
  Broadcasting Stations); 9711 (National Security); 3334 (Primary
  Production of Aluminum); 2086 (Bottled & Canned Soft Drinks); 9621
  (Regulation Administration of Transportation); 7361 (Employment Agencies)
  ; 9111 (Executive Offices); 1321 (Natural Gas Liquids); 3639 (Household
  Appliances NEC); 1000 (Mining); 1041 (Gold Ores); 6371 (Pension Health &
  Welfare Funds); 2084 (Wines Brandy & Brandy Spirits); 0111 (Wheat); 4833
  (Television Broadcasting Stations); 2821 (Plastics Materials & Resins);
  7372 (Prepackaged Software); 6011 (Federal Reserve Banks); 6300
  (Insurance Carriers); 9121 (Legislative Bodies); 8651 (Political
  Organizations); 4500 (Transportation by Air); 9199 (General Government
  NEC); 6321 (Accident & Health Insurance); 6710 (Holding Offices); 4789
  (Transportation Services NEC); 4830 (Radio & Television Broadcasting);
  9700 (National Security & International Affairs); 3334 (Primary Aluminum)
  ; 8741 (Management Services); 1311 (Crude Petroleum & Natural Gas); 1040
  (Gold & Silver Ores); 0110 (Cash Grains); 4800 (Communications); 2711
  (Newspapers); 6000 (Depository Institutions); 8600 (Membership
  Organizations); 9100 (Executive Legislative & General); 0100
  (Agricultural Production Crops); 8399 (Social Services NEC); 2899
  (Chemical Preparations NEC); 7300 (Business Services)
NAICS CODES/DESCRIPTIONS: 56 (Admin & Support & Waste Management &
  Remediation Services); 561 (Admin & Support Services); 9261 (Admin of
  Economic Programs); 92611 (Admin of General Economic Programs); 11
  (Agriculture Forestry Fishing & Hunting); 481 (Air Transportation); 4881
  (Air Transportation Support Activities); 48811 (Airport Operations);
  33131 (Alumina & Aluminum Production & Processing); 513 (Broadcasting &
  Telecommunications); 8139 (Business Labor Political & Like Organizations)
  ; 325 (Chemical Mfg); 111 (Crop Production); 52411 (Direct Life Health
 Medical Insurance Carriers); 524113 (Direct Life Insurance Carriers); 335
  (Electrical Equipment Appliance & Component Mfg); 56131 (Employment
 Placement Agencies); 5613 (Employment Services); 92111 (Executive
 Offices); 52 (Finance & Insurance); 525 (Funds Trusts & Other Financial
 Vehicles); 9211 (General Government Administration); 21222 (Gold Ore &
 Silver Ore Mining); 212221 (Gold Ore Mining); 3352 (Household Appliance
 Mfg); 51 (Information); 5251 (Insurance & Employee Benefit Funds); 5241
  (Insurance Carriers); 524 (Insurance Carriers & Related Activities);
  52311 (Investment Banking & Securities Dealing); 92112 (Legislative
 Bodies); 55111 (Management of Companies & Enterprises); 2122 (Metal Ore
 Mining); 21 (Mining); 212 (Mining exc Oil & Gas); 52111 (Monetary
 Authorities - Central Bank); 92811 (National Security); 928 (National
 Security & International Affairs); 211112 (Natural Gas Liquid Extraction)
  ; 551112 (Offices of Other Holding Companies); 21111 (Oil & Gas
 Extraction); 1111 (Oilseed & Grain Farming); 81 (Other Services exc
 Public Admin); 52511 (Pension Funds); 325412 (Pharmaceutical Preparation
 Mfg); 325211 (Plastics Material & Resins Mfg); 81394 (Political
 Organizations); 331312 (Primary Aluminum Production); 92 (Public Admin);
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92113 (Public Finance Activities); 511 (Publishing Industries); 5131 (Radio & Television Broadcasting); 51311 (Radio Broadcasting); 92612 (Regulation & Admin of Transportation Programs); 92615 (Regulation Licensing & Inspection of Miscellaneous Commercial Sectors); 813 (Religious Grantmaking Professional & Like Organizations); 32521 (Resin & Synthetic Rubber Mfg); 3252 (Resin Synthetic Rubber Artificial & Synthetic Fibers Mfg); 48111 (Scheduled Air Transportation); 481111 (Scheduled Passenger Air Transportation); 52321 (Securities & Commodity Exchanges); 52312 (Securities Brokerage); 5231 (Security & Commodity

Contracts Intermediation & Brokerage); 523 (Security Commodity Contracts & Like Activity); 312111 (Soft Drink Mfg); 51121 (Software Publishers); 51312 (Television Broadcasting); 48 (Transportation & Warehousing); 488 (Transportation Support Activities); 11114 (Wheat Farming); 31213 (Wineries)

? t s10/medium, k/1-5

10/K/1 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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46515885

Algorithmic Trading Systems and Solutions - Q & A

Editorial Staff
TRADERS MAGAZINE
January 10, 2006

JOURNAL CODE: TTMM LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 3213

- ... Goldman Sachs: Over the past few years, we've witnessed a rapid adoption into single **stock** algorithms centered on minimizing **slippage** around a benchmark (VWAP, Implementation Shortfall). We believe the market will demand higher-touch' services such as portfolio **trading** algorithms and customized solutions to meet growing demands. It is common buy-side practice to...
- ... recently, buy-side desks have not had an algorithmic option. GSAT's PortX algorithm now offers true' portfolio trading capabilities by addressing portfolio level, rather than single stock, risk and cost characteristics. Through pre- trade analysis PortX allows the trader to define their preferences (i.e. what is your main objective, risk reduction or trading cost reduction), and takes into account several factors to minimize the risk of the execution...
- ... Navigator sits above the GSAT suite, and serves as a customizable smart router' interpreting individual security and order characteristics, as well as the trader's view of short-term alpha, to...
- ... based on any of the 150+ algorithmic factors in our databases which include criteria checks, trade scheduling, limit order pricing and routing options. Q: Much has been said about reverse engineeringthere are participants who try to sniff out large institutional trades prior to their execution-regardless of whether these trades stem from an algorithm, a block, or a program trade. At Merrill Lynch, we focus on three areas to prevent our clients from trading in a predictable manner: 1) utilizing varying submission sizes and intervals 2) using multiple exchange...
- ... exchange-specific order types for concealing liquidity 3) rigorously analyzing performance results versus our pre- trade expectations to

- identify any patterns of underperformance. John Wightkin, QSG: Because of our ability to...
- ...the market movements associated with a series of executions, we can more clearly identify predatory **trading**. From our research, we have definitely seen excessive information leakage associated with certain types of...
- ... changing market conditions, and an added layer of client specific customization, based on our clients trading styles and individual risk profile assessments, yields to a multi dimensional logic grid that results ...
- ... is happening, and we believe that it will grow further as the use of algorithmic trading and the internalization methods that accompany it gain greater market share. Reverse engineering is not...
- ... as soon as possible. For clients who take advantage of our DEx platform offerings, we **offer** an additional level of anonymity and **security** with our hosted access to all major liquidity destinations, in other words, true anonymous direct...
- ... to gain an advantage by discerning the actions of others. This is nothing new; all **trading** methodologies are potentially vulnerable, and there is no reason to expect that algorithmic **trading** would be the exception. That being said, the risk can be minimized through proper design ...
- ... order generation pattern, further reducing the chances of leaving a detectable trail. Richard Johnson, Miletus **Trading** At Miletus, we did a study of the 500 largest listed stocks and the 500...
- ... at work. These algorithms divide the day into bins and have a target quantity to **trade** per bin determined by historical U-curves; they start **trading** passively with limit orders, becoming more aggressive until at the end of the bin, they... one step ahead of this issue. Brian Fagen, Morgan Stanley: The dramatic growth of algorithmic **trading** as a percentage of the overall volume has likely attracted other market participants to attempt...
- ... spot stocks being traded in a systematic manner. We are continuously refining and updating our **trading** process to prevent our orders being spotted in the market. This requires an intensive market...
- ... the overall quality of our execution. John Coulter, Vhayu: Since approximately 80 percent of algorithmic trading is being done using VWAP it seems unlikely that many developers are devoting valuable time...
 ...reason why real-time transaction cost analysis will continue to become a
- ...reason why real-time transaction cost analysis will continue to become a necessity on the **trading** desk to get instantaneous feedback. Our VelocityTM product enables brokers and hedge funds to analyze...
- ... their own strategies, back-test against historical data, validate against real-time data, publish automated trades to an OMS and calculate real-time TCA to measure the results, all with zero...

10/K/2 (Item 2 from file: 20)
DIALOG(R) File 20: Dialog Global Reporter
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43177343 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Forex market follows the sun around the world

BUSINESS LINE June 26, 2005

JOURNAL CODE: FBLN LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 764

... 24-hour trading and massive liquidity virtually guarantees that your stops will be executed without slippage, "writes Horner. "The futures and stock markets simply can't offer traders this guarantee mainly because of limited trading hours that result in frequent gap opens."

10/K/3 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter

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32832003

Summary of AAP Finance Wire at 1400 AEDT Monday Dec 15, 2003 AAP NEWS

December 15, 2003

JOURNAL CODE: WAAP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1402

... rally when trading opens tomorrow and lift the dollar, while US Treasury bond prices may slip if investors flock to stocks, analysts said today. WELLINGTON - The capture of former Iraqi dictator Saddam Hussein helped trading on the New Zealand sharemarket get off to a firm start today, a broker said...

10/K/4 (Item 4 from file: 20)
DIALOG(R) File 20: Dialog Global Reporter
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30193926

Summary of the AAP Finance Wire at 1436 AEST, Thursday, July 17 AAP NEWS

July 17, 2003

JOURNAL CODE: WAAP LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 1854

... POF) today advised unitholders of its alternative proposal to the hostile \$1.5 billion takeover **bid** from Investa Property Group. MELBOURNE - Shares in Sons of Gwalia Ltd jumped nearly six per...

... Network Holdings Ltd had been a "spectacular investment". MELBOURNE - WMC Resources Ltd has accepted an **offer** to merge its Canadian operating subsidiary WMC International Ltd (WIL) with junior Canadian miner Comaplex ...

... provider KAZ Group Ltd has entered into a joint venture with the ANZ Bank to offer cheque processing technology and services to financial services organisations in the United States and Australia...

... completed a privately placed senior note issue in the United States. BRISBANE - The initial public offer (IPO) for Great Artesian Oil and Gas was likely to close early and over-subscribed...

- ... boards of the Australian Stock Exchange with a two cent premium. BRISBANE An Australia-Japan trade and economic agreement signed in Tokyo last night was incomplete because it did not include...
- ... had no intention of varying its 90 per cent minimum acceptances condition in its takeover bid for New Zealand rail operator Tranz Rail. SYDNEY Federal Treasurer Peter Costello said today Australia...cookies and other products. ROME A consortium led by British American Tobacco has won the bidding for state tobacco company Ente Tabacchi Italiano, with an offer of 2.33 billion euros (2.60 billion dollars), the Italian economy ministry said Wednesday...
- ... has rejected Metro-Goldwyn-Mayer's new 11.5-billion-dollar (10.3-billion-euro) offer for its US entertainment assets, a source close to the negotiations confirmed Wednesday. FORT WORTH...
- ... countries increase, the United States is expected to play a more active role in providing security to the region, policy analysts said. BEIJING China's economy grew by 8.2 per...

10/K/5 (Item 5 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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29785434

Summary of the AAP finance wire at 1333 AEDT, Monday, June 23 AAP NEWS

June 23, 2003

JOURNAL CODE: WAAP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1381

- ... by reducing stamp duty in Tuesday's state Budget. CANBERRA Australia's export earnings from commodities would slip five per cent next financial year, the nation's chief commodities forecaster said today. CANBERRA Breaking drought in the world's key wheat markets will force down prices for Australia's beleaguered crop farmers, the nation's commodities forecaster said today. CANBERRA Reform of agricultural tariffs would not only boost the prices for...
- ... producers are fighting a stronger dollar, the drought and the SARS outbreak, the nation's commodities forecaster said today. CANBERRA The drought has wiped 1.1 billion litres of milk from...NEW YORK/SAN FRANCISCO PeopleSoft Inc on Friday rejected a sweetened \$6.3 billion hostile bid from Oracle Corp., and paved the way for a white knight bidder to step in and challenge the offer from its bigger rival. NEW YORK Wall Street's top bond dealers are dead certain...
- ... carrier to set up a new budget airline, a newspaper reported today. TOKYO Japan's trade surplus in May rose 12.5 per cent from a year earlier to Y694.37...

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Set Items Description
? s trade or trades or trading
          601462 TRADE
          31753 TRADES
          151774 TRADING
         747564
                 TRADE OR TRADES OR TRADING
? s commodity or commodities or future? or security or securities or stock or
stocked or stocks
          72274 COMMODITY
          55041 COMMODITIES
          576596 FUTURE?
          238800 SECURITY
          140489 SECURITIES
          294507 STOCK
           1513 STOCKED
          203545 STOCKS
      S2 1314503 COMMODITY OR COMMODITIES OR FUTURE? OR SECURITY OR
                 SECURITIES OR STOCK OR STOCKED OR STOCKS
? s (slip or slippage) (5n) (commodities or commodity or stock or stocked or
stocks or exchange or security or securities)
          57679 SLIP
           2558 SLIPPAGE
          55041 COMMODITIES
           72274 COMMODITY
          294507 STOCK
            1513 STOCKED
         203545 STOCKS
          400799 EXCHANGE
          238800 SECURITY
          140489
                 SECURITIES
      S3
                (SLIP OR SLIPPAGE) (5N) (COMMODITIES OR COMMODITY OR
             351
                 STOCK OR STOCKED OR STOCKS OR EXCHANGE OR SECURITY OR
                 SECURITIES)
? s bid or bids or bidding or offer or offers
          101881
                 BID
          27573 BIDS
          19270 BIDDING
          270559 OFFER
         225398 OFFERS
      S4 584638 BID OR BIDS OR BIDDING OR OFFER OR OFFERS
? s s1 and s2
          747564 S1
        1314503 S2
      S5 148131 S1 AND S2
? s s5 and s4
         148131 S5
         584638 S4
           8364 S5 AND S4
     S6
? s s3 and s6
            351 S3
           8364 S6
      S7
              1 S3 AND S6
? t s7/full
 7/9/1
       (Item 1 from file: 474)
DIALOG(R) File 474: New York Times Abs
(c) 2006 The New York Times. All rts. reserv.
          NYT Sequence Number: 233795870528
05037117
CREDIT MARKETS: BOND PRICES SLIP MODESTLY
```

```
QUINT, MICHAEL
New York Times, Col. 1, Pg. 15, Sec. 4
Thursday May 28 1987
DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English
RECORD TYPE: Abstract
ABSTRACT:
    Credit markets report; bond prices slip modestly as securities
dealers bid for new $8 billion issue of 5-year Treasury notes; graph (M)
SPECIAL FEATURES: Graph
COMPANY NAMES: TREASURY, DEPARTMENT OF THE
               STOCKS AND BONDS; BOND PRICES AND TRADING VOLUME;
DESCRIPTORS:
  GOVERNMENT BONDS
PERSONAL NAMES: QUINT, MICHAEL
? show file; ds
File
       2:INSPEC 1898-2006/Jun W2
         (c) 2006 Institution of Electrical Engineers
File 65:Inside Conferences 1993-2006/Jun 20
         (c) 2006 BLDSC all rts. reserv.
File 99:Wilson Appl. Sci & Tech Abs 1983-2006/May
         (c) 2006 The HW Wilson Co.
File 583: Gale Group Globalbase (TM) 1986-2002/Dec 13
         (c) 2002 The Gale Group
File 35:Dissertation Abs Online 1861-2006/May
         (c) 2006 ProQuest Info&Learning
File 474: New York Times Abs 1969-2006/Jun 19
         (c) 2006 The New York Times
File 475: Wall Street Journal Abs 1973-2006/Jun 16
         (c) 2006 The New York Times
File 169: Insurance Periodicals 1984-1999/Nov 15
         (c) 1999 NILS Publishing Co.
File 139: EconLit 1969-2006/May
         (c) 2006 American Economic Association
Set
        Items
                Description
       747564
S1
               TRADE OR TRADES OR TRADING
S2
      1314503
               COMMODITY OR COMMODITIES OR FUTURE? OR SECURITY OR SECURIT-
             IES OR STOCK OR STOCKED OR STOCKS
S3
                (SLIP OR SLIPPAGE) (5N) (COMMODITIES OR COMMODITY OR STOCK
          351
             OR STOCKED OR STOCKS OR EXCHANGE OR SECURITY OR SECURITIES)
               BID OR BIDS OR BIDDING OR OFFER OR OFFERS
S4
       584638
      148131 S1 AND S2
S5
               S5 AND S4
S6
         8364
               S3 AND S6
S7
            1
? s (stop()amount) (5n) (stop()value)
          69158 STOP
          309228 AMOUNT
          69158 STOP
          760089 VALUE
              0 (STOP()AMOUNT) (5N) (STOP()VALUE)
      S8
? s stop () amount
          69158 STOP
          309228 AMOUNT
              O STOP () AMOUNT
      S9
? s stop()value
          69158 STOP
          760089 VALUE
     S10 5 STOP() VALUE
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? t s10/full/1-5

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(Item 1 from file: 2)
 10/9/1
DIALOG(R) File 2: INSPEC
(c) 2006 Institution of Electrical Engineers. All rts. reserv.
02792331
          INSPEC Abstract Number: A82010898
 Title: Zoom lenses-their development
  Author(s): Back, F.G.
  Journal: SMPTE Journal vol.90, no.9 p.760-1.
  Publication Date: Sept. 1981 Country of Publication: USA
  CODEN: SMPJDF ISSN: 0036-1682
  Language: English
                      Document Type: Journal Paper (JP)
  Treatment: General, Review (G)
  Abstract: Discusses the development of one of the first true zoom lenses
for motion picture use, with optical compensation of the f/ stop
(1 Refs)
  Subfile: A
  Descriptors: cinematography; history; photographic lenses
  Identifiers: zoom lenses; history; development; motion picture use;
optical compensation
  Class Codes: A0165 (History of science); A0768 (Photography,
photographic instruments and techniques); A4278C (Lens and mirror design)
           (Item 2 from file: 2)
 10/9/2
DIALOG(R) File 2: INSPEC
(c) 2006 Institution of Electrical Engineers. All rts. reserv.
            INSPEC Abstract Number: 1941B00299
0000300206
           Relative engine efficiencies realizable from large modern
   Title:
steam-turbine-generator units [with discussion]
  Author(s): Warren, G.B.; Knowlton, P.H.
  Journal: Transactions of the ASME
                                      63
                                           p.125-135
  Publication Date: Feb. 1941 Country of Publication: USA
  Additional Citations: General Electric Review 43 500-511 Dec. 1940 USA
 ; The Engineer 171 102-104 7 Feb. 1941 UK
  Language: English Document Type: Journal Paper (JP)
  Abstract: A large number of test result extending over a period of 20
year are correlated and presented in the form of curves. Mean curves of
overall engine efficiency corrected to standard test conditions are drawn
for 1 800 r.p.m. and 3 600 r.p.m. machines at various dates, indicating the
progress in efficiency over the period, indicating the progress in
efficiency over the period considerd. The efficiency of present-day
machines are compared and summary curves are given of efficiency/load for
various stop - value pressure. Correction curves allowing for varying
superheat and varying percentage load are given. Exhaust loss curves are
also given, together with vacuum correction curves and corrections for
varying ratios of exhauts temperature to stop - value temperature. The
method of determining the efficiency under extraction conditions is
described and a set of curves is given for back-pressure turbins. The
article concludes with an example of efficiency calculations for a
condensing turbine and a non-condensing turbine.
  Subfile: B
 Descriptors: turbogenerators
  Identifiers: turbo-generators
 Class Codes: B8230E (Steam power stations and plants)
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```

10/9/3 (Item 3 from file: 2)

DIALOG(R) File 2: INSPEC

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0000122820 INSPEC Abstract Number: 1905B00791

Title: Birmingham and midland tramways

Journal: The Electrician 54 p.661-664

Publication Date: 10 Feb. 1905 Country of Publication: UK

Additional Citations: Electrical Review 56 691-695 28 April 1905 UK; Electrical Review 56 731-733 5 May 1905 UK

Language: English Document Type: Journal Paper (JP)

Abstract: These electric tramways run from Birmingham into Dudley, and have at present a length of 11.8 miles. System: Direct and alternating current. The boiler-room contains five B. and W. boilers evaporating 14,000 lbs. per hour each, with superheaters giving 150(deg) superheat. Coal, good slack at 6s. 3d. per ton, is stored in bunkers and fired on chain-grate stokers, driven by a 15-h.p. motor. The engine-room contains three 500-kw. triple-expansion, and three 300-kw. compound, Brush engines. The steam consumption is specified not to exceed 13 3/4 lbs. per i.h.p.-hour at 450 kw., with 150 lbs. steam pressure, 100(deg) superheat at stop - value, and 26 in. vacuum for the larger engines. The condensing plant is described. The 500-kw. engines drive directly 3-phase, 25-~, 5,500-volt B.T.H. alternators; and the 300-kw. engines, each an 8-pole direct-current 30-kw. dynamo. There steam-driven exciters, and Brush are two motor-balancers for the 3-wire system. A low-tension switchboard controls to three local tramways and lighting in Smethwick, and a high-tension board controls supply to three substations, one of which is in the power-house. All high-tension gear is of the oil-break remote control type. The track is equipped on the overhead trolley system. Iron poles carry, by means of brackets and span-wires, trolley wire of No. 00 S.W.G. inside the city of Birmingham, and No. 0 B. and S. outside. There are 42 double-deck motor cars (18 more on order), 18 mounted on Brush trucks and 22 on Lycett and Conaty radial trucks. Each car is equipped with 33 b.h.p. Brush motors and B.T.-H. controllers.

Subfile: B

Descriptors: electricity and traction works

Identifiers: electricity and traction works (descriptive)

Class Codes: B8000 (Power systems and applications)

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10/9/4 (Item 1 from file: 583)

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09511025

One stop , value added

UK: FUTURE PROSPECTS FOR TETRA PAK

Soft Drinks International (SDMI) Apr 2001 p.22

Language: ENGLISH

The three main divisions of Tetra Pak, carton, processing and plastic, are expected to show substantial growth in the next few years, according to Mike Ansell, managing director of Tetra Pak, especially carton which is economically viable, suited to extended distribution and usage occasions, and can be branded for maximum shelf impact. He believes the market should reflect the needs of the consumers, who want a range of products to meet various needs and activities. Tetra Pak has a number of Centres of Expertise set up globally to focus on product development and diversification. The two main elements of the company's philosophy are customer service/satisfaction and adding value, and in order to meet the cost challenges of the company, Mike Ansell has introduced measures to lower the firm's cost base and cut non-core activities; and by September

2001, the UK headquarters will be relocated to the packaging material factory in Wrexham, North Wales.

COMPANY: TETRA PAK

PRODUCT: Plastic Containers (3074); Board Boxes & Cases (2650BC);

EVENT: Planning & Information (22);

COUNTRY: United Kingdom (4UK);

10/9/5 (Item 2 from file: 583)
DIALOG(R) File 583:Gale Group Globalbase(TM)
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03360520
TELEPHONE MEDIA TECHNOLOGY INCREASES
US - TELEPHONE MEDIA TECHNOLOGY INCREASES
Telephony (TLY) 5 March 1990 p23,24

ISSN: 0040-2656

TeleSonic is a one- stop , value -added voice processing service provider, which is successful because it looks at user needs. The company uses processing hardware and software which was originally implemented to solve a problem of a client. To be successful in the 1990s telephone media technology will have to look at how to improve the daily operations of their customers. The Maryland State Audio BidBoard has changed the method that state procurement offices conduct business. Purchasers throughout the state call a central voice mail collection box to post bids. The bids are screened by a quality control inspector who then directs the bids in category order into audiotex boxes which are publicly accessible. It takes only minutes from the time the bid is posted to when it is available to every business in the state.

PRODUCT: Voice Messaging Equipment (3661VM); Voice Messaging (4811VM); Voice Recognition (4811VR); LAND USE/PURCHASE/SALES (41); **EVENT:** COUNTRY: United States (1USA); NATO Countries (420); South East Asia Treaty Organisation (913); ? s stop()amount 69158 STOP 309228 AMOUNT 0 STOP()AMOUNT S11 ? show file;ds 2: INSPEC 1898-2006/Jun W2 File (c) 2006 Institution of Electrical Engineers File 65:Inside Conferences 1993-2006/Jun 20 (c) 2006 BLDSC all rts. reserv. File 99:Wilson Appl. Sci & Tech Abs 1983-2006/May (c) 2006 The HW Wilson Co. File 583: Gale Group Globalbase (TM) 1986-2002/Dec 13 (c) 2002 The Gale Group File 35:Dissertation Abs Online 1861-2006/May (c) 2006 ProQuest Info&Learning File 474: New York Times Abs 1969-2006/Jun 19 (c) 2006 The New York Times File 475: Wall Street Journal Abs 1973-2006/Jun 16 (c) 2006 The New York Times File 169: Insurance Periodicals 1984-1999/Nov 15 (c) 1999 NILS Publishing Co. File 139: EconLit 1969-2006/May

(c) 2006 American Economic Association

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Items
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Set
S1
       747564
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S2
      1314503
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             IES OR STOCK OR STOCKED OR STOCKS
S3
          351
                (SLIP OR SLIPPAGE) (5N) (COMMODITIES OR COMMODITY OR STOCK
             OR STOCKED OR STOCKS OR EXCHANGE OR SECURITY OR SECURITIES)
                BID OR BIDS OR BIDDING OR OFFER OR OFFERS
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S5
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         8364
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                STOP () AMOUNT
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          760089 VALUE
           70330 QUANTITY
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          609906 COST
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          225398 OFFERS
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            2558 SLIPPAGE
               0 S14 AND (SLIP OR SLIPPAGE)
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             374 S14
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           57182 SERVER
          272196 INTERNET
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>>>Record 139:442915 incomplete bibliographic data - record retained in RD set
>>>Record 139:425251 incomplete bibliographic data - record retained in RD set
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                     (unique items)
? t s17/full/1-10
 17/9/1
            (Item 1 from file: 2)
DIALOG(R) File
                2: INSPEC
(c) 2006 Institution of Electrical Engineers. All rts. reserv.
           INSPEC Abstract Number: C2005-12-7180-004
09608374
  Title: Integrated strategy of industrial product suppliers: working with
B2B intermediaries
```

Author(s): Johnson, M.A.; Johnson, D.M.

Author Affiliation: Sch. of Technol., Michigan Technol. Univ., Houghton, MI, USA

Journal: Internet Research: Electronic Networking Applications and Policy vol.15, no.4 p.471-92

Publisher: Emerald,

Publication Date: 2005 Country of Publication: UK

CODEN: IRESEF ISSN: 1066-2243

SICI: 1066-2243(2005)15:4L.471:ISIP;1-P Material Identity Number: F332-2005-004

Language: English Document Type: Journal Paper (JP)

Treatment: Bibliography (B); Practical (P)

Abstract: Purpose - The primary purpose was to learn about different variables of an integrated strategy associated with choosing to supply through business-to-business (B2B) intermediaries and apply the variables to a series of cases. Design/methodology/approach - A literature review served as a basis to develop an integrated model. A combination of primary and secondary research was conducted to apply the concepts of the model to trading exchanges. Findings - Each trade exchange different internet a different set of customers and suppliers vying for business offers opportunities. There are no common platforms for software and hardware. If a small company is interested in trading through an internet exchange, they want to select based on the variables identified that best meet their with their business integrate strategy. needs and limitations/implications - The focus was on industrial products and may not be applicable to consumer products. Practical implications - Suppliers must carefully operate in the future by evaluating each customer and exchanges will provide them with the greatest determining which trade benefit at the lowest cost . The infrastructure investment is an that cannot be forgone unless the supplier wants to cost unavoidable discontinue providing to most of its customers. The supplier needs to look at all aspects identified in the integrated business model and the foundation and facilitation for success lie in the information management of the entire entity. Originality/ value - This paper takes the existing body of knowledge and applies it to the development of an integrated e-business model for industrial suppliers used to compare different internet trading exchanges. (91 Refs)

Subfile: C

Descriptors: business communication; customer relationship management; DP management; electronic commerce; electronic trading; supply and demand; supply chain management

Identifiers: industrial product supplier; business-to-business intermediary; Internet trading exchange; software platform; hardware platform; business strategy; consumer product; customer evaluation; infrastructure investment; unavoidable cost; supplier needs; information management; integrated e-business model; automotive industry; electronic commerce

Class Codes: C7180 (Retailing and distribution computing); C6130E (Data interchange); C0310 (EDP management); C7120 (Financial computing)
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17/9/2 (Item 2 from file: 2)

DIALOG(R) File 2:INSPEC

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09592084 INSPEC Abstract Number: C2005-11-7170-030

Title: Improving relationships and cutting costs -online!

Author(s): White, J.

Journal: Glass International vol.28, no.4 p.33

Publisher: DMG World Media,

Publication Date: July-Aug. 2005 Country of Publication: UK

CODEN: GLINDN ISSN: 0143-7836

SICI: 0143-7836(200507/08)28:4L.33:IRCC;1-8
Material Identity Number: G725-2005-004

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: Marketing oneself and his products globally is a lot easier and cheaper by using the company website as a primary marketing tool. However, investing a relatively small amount of time and money in putting the company and product information online can help to overcome difficulties, and improve retention and relationship with existing customers. There is almost no limit to the amount of information that can be put online, making easy to find, search and navigate. If URL (website address) is put on every bit of stationery or packaging that is send out, including letters, faxes, business cards and invoices, it encourages current or prospective customers to visit and revisit the website, thereby saving on marketing costs. A comments form on the website can help to future identify what it is about the product that attracts customers - but more importantly, what it is that are not offered that is making them look a personalised online relationship is established, elsewhere. Once customers will be impressed by the speed with which they can find relevant information and receive tailored responses to specific queries. Offering secure online payment where practical can be useful; someone who is online is more likely to be in the mood to buy, and if you can offer a suitable product at a reasonable price it saves your customer from having to shop around on company time. A good company website can cut marketing costs and increase customer retention and feedback, enabling you to personalise your company's relationships with its customers - both current or potential.

Subfile: C E

Descriptors: cost reduction; electronic commerce; electronic trading; Internet; marketing

Identifiers: company website; primary marketing tool; product information online; URL; personalised online relationship; online marketing; online payment; marketing costs; customer retention; customer feedback

Class Codes: C7170 (Marketing computing); C7180 (Retailing and distribution computing); C7210N (Information networks)

Copyright 2005, IEE

17/9/3 (Item 3 from file: 2)

DIALOG(R) File 2: INSPEC

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09542302 INSPEC Abstract Number: C2005-10-7330-038

Title: Improving the pharmaceutical supply chain: Assessing the reality of e-quality through e-commerce application in hospital pharmacy

Author(s): Breen, L.; Crawford, H.

Author Affiliation: Sch. of Manage., Univ. of Bradford, UK

Journal: International Journal of Quality Reliability Management

vol.22, no.6 p.572-90

Publisher: Emerald,

Publication Date: 2005 Country of Publication: UK

CODEN: IJQMEZ ISSN: 0265-671X

SICI: 0265-671X(2005)22:6L.572:IPSC;1-0 Material Identity Number: E098-2005-006

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: Purpose - This paper aims to examine the role of e-commerce in hospital pharmacy in the procurement of pharmaceuticals and determine how

has improved the internal pharmaceutical supply chain. Whilst this e-commerce is in its infancy in this area it is still considered to be an important facet of supply chain management. E- trading within NHS pharmacies is conducted via electronic data interchange (EDI) offering proven benefits and ensuring the efficient and effective transmission of data between remote parties. Design/methodology/approach - The data were collected via a case-study in an NHS trust pharmacy supported and by distributed to NHS and community pharmacies in the questionnaires north-west of England. Findings - The findings support the view that there are benefits to be gained from introducing EDI into a purchasing department as the next logical step towards a total e-commerce solution (internet and instigating quality improvements. It also proposes that the implementation and use of e-commerce in hospital pharmacies can be aligned with progress made in small- to medium-sized enterprises (SMEs), and questions why, if such benefits can be realised, the use of e-commerce systems are not more widespread. Research limitations/implications - The implications of this research is that it offers a "snap-shot" of progress made-to-date of e-commerce in NHS Pharmacy, which can provide guidance for managers and healthcare professionals managing their e-commerce/quality improvement agenda. The research conducted was restricted to a specific regional area of the NHS and could be applied to a larger national sample research within this field should also consider the cost group. of not introducing e-commerce in pursuing quality improvement. Originality/ - This discussion offers an insight into how a pharmacy approached EDI, and this is further supported by recent research conducted into examining the pharmacy systems in operation in the north-west of England and accompanying EDI systems and an analysis of EDI uptake and use in a sample of pharmacies in the same region, the latter being supported by anecdotal evidence of pros and cons to using EDI and potential barriers to its introduction. (50 Refs)

Subfile: C E

Descriptors: electronic commerce; electronic **trading**; health care; hospitals; pharmaceutical industry; procurement; small-to-medium enterprises

Identifiers: pharmaceutical supply chain; e-quality; e-commerce; hospital pharmacy; supply chain management; e- trading; NHS pharmacy; electronic data interchange; data transmission; England; Internet; small-to medium-sized enterprises; healthcare professional; quality improvement agenda; potential barriers

Class Codes: C7330 (Biology and medical computing) Copyright 2005, IEE

17/9/4 (Item 4 from file: 2)

DIALOG(R) File 2:INSPEC

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09390331 INSPEC Abstract Number: C2005-06-1290D-033

Title: Jump bidding strategies in Internet auctions

Author(s): Easley, R.F.; Tenorio, R.

Author Affiliation: Dept. of Manage., Notre Dame Univ., IN, USA

Journal: Management Science vol.50, no.10 p.1407-19

Publisher: Inst. Oper. Res. & Manage. Sci,

Publication Date: Oct. 2004 Country of Publication: USA

CODEN: MSCIAM ISSN: 0025-1909

SICI: 0025-1909(200410)50:10L.1407:JBSI;1-J

Material Identity Number: M120-2004-012

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P); Theoretical (T)

Abstract: A bidding strategy commonly observed in Internet auctions

is that of "jump bidding ", or entering a bid larger than what is necessary to be a currently winning bidder. In this paper, we argue that the cost associated with entering online bids and the uncertainty about entry - both of which distinguish Internet from live auctions can explain this behavior. We present a simple theoretical model that includes the preceding characteristics, and derive the conditions under which jump bidding arises in a format commonly used for online trading, the ascending- price auction. We also present evidence, recorded from hundreds of Internet auctions, that is consistent with some of the basic predictions from our model. We find that jump bidding is more likely earlier in an auction, when jumping has a larger strategic value, and that the incentives to jump bid increase as competition increases. Our results also indicate that jump bidding is effective: jump bidders place fewer bids overall, and increased early jump bidding deters entry later in the auction. We also discuss possible means of reducing bidding costs and evidence that Internet auctioneers are pursuing this goal. (13 Refs) Subfile: C

Descriptors: electronic commerce; game theory; Internet
Identifiers: jump bidding strategy; Internet auctions; online
auctions; online trading; price auction; bidding costs
Class Codes: C1290D (Systems theory applications in economics and
business); C7120 (Financial computing); C7210N (Information networks);
C1140E (Game theory)
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17/9/5 (Item 5 from file: 2)

DIALOG(R)File 2:INSPEC

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08941789 INSPEC Abstract Number: C2004-06-1290D-007

Title: Why have bandwidth trading markets not matured? analysis of technological and market issues

Author(s): Ferreira, P.; Mindel, J.; McKnight, L.

Author Affiliation: Dept. of Eng. & Public Policy, Carnegie Mellon Univ., Pittsburgh, PA, USA

Journal: International Journal of Technology, Policy and Management vol.3, no.2 p.142-60

Publisher: Inderscience Enterprises,

Publication Date: 2003 Country of Publication: Switzerland

ISSN: 1468-4322

SICI: 1468-4322(2003)3:2L.142:HBTM;1-Z Material Identity Number: E414-2004-001

Language: English Document Type: Journal Paper (JP)

Treatment: Theoretical (T)

Abstract: This paper provides an in-depth analysis of technological and market issues that will impact the development of bandwidth trading markets with liquidity. We provide a very broad definition for a bandwidth agreement and we analyse several network topologies in which trading trading bandwidth would make sense both from a business perspective and a technical perspective. The paper suggests that there is a gap between what the current routing protocols allow carriers to do and what carriers would like to do in order to implement more complex business relationships to trade bandwidth. We provide several examples of such situations. Additionally, we point out two major problems that may hamper the implementation of dynamic and fluid spot markets for bandwidth trading . The first problem is related to the excessive time that disseminating the new routing information generated by an agreement may take. The second is associated with the difficulties in performing traffic problem to balance load across links once carriers become engineering

multi-connected, which we believe will be the case for most of them with mature bandwidth trading markets in place The analysis provided in this paper contributes to understanding the directions in which routing would need to be enhanced in order to establish more attractive bandwidth markets. The analysis of market issues addresses the promise of these markets from the perspectives of demand and feasibility. From a public policy perspective, bandwidth trading markets are important because they have the potential to impact the sustainability of competition in the telecommunications sector. Existence and sustainability of market service sector is a fundamental tenet of competitors in the telecommunications policy because competitive markets offer consumers services with better quality that are priced closer to their true costs. This paper shows that there is price volatility in today's bandwidth markets; however not enough to convince market participants to adhere in bulk and thus to build the critical mass needed for the markets to take off. There is a significant amount of education that needs lo take place for suppliers and wholesale consumers to become adept at the use of, for example, future contracts for risk management purposes in such markets. (15 Refs)

Subfile: C E

Descriptors: commerce; pricing; risk management; routing protocols; stock markets

Identifiers: bandwidth trading markets; market issues; technological issues; current routing protocols; business relationships; fluid spot markets; new routing information; traffic engineering; telecommunications sector; telecommunications policy; price volatility; risk management; suppliers; wholesale consumers; market participants; education

Class Codes: C1290D (Systems theory applications in economics and business); C5640 (Protocols); E0120 (Management issues); E0220 (Economics); E0120P (Marketing and sales); E0120K (Financial management) Copyright 2004, IEE

17/9/6 (Item 6 from file: 2)

DIALOG(R) File 2: INSPEC

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08878968 INSPEC Abstract Number: B2004-04-6210L-119, C2004-04-5620W-074

Title: ISPs and value -added services-what's the holdup?

Author(s): Wetzel, R.

Journal: Business Communications Review vol.33, no.7 p.50-3

Publisher: BCR Enterprises,

Publication Date: July 2003 Country of Publication: USA

CODEN: BCORBD ISSN: 0162-3885

SICI: 0162-3885(200307)33:7L.50:IVAS;1-0 Material Identity Number: F939-2003-007

U.S. Copyright Clearance Center Code: 0162-3885/2003/\$0.00+.50

Language: English Document Type: Journal Paper (JP)

Treatment: General, Review (G)

Abstract: With Internet connectivity, a price -sensitive commodity, ISPs (Internet service providers) desperately need to discover new avenues for growth and new ways to delight customers into remaining in the fold. There's a tough trade -off between offering value -added services to retain customers and generating new revenue. Many cable companies and ILECs are largely inactive on the value -added service front for consumers, except to support home networking, and to offer Xbox compatibility. Many companies such as AT&T, Sprint have an impressive array of offering for all markets - providing everything from spam filtering to multicasting, and they rely on EarthLink to service its consumer customers. The regional business ISPs are actively growing their value -added service

portfolio to business. By lowering costs, increasing customer retention, and to have antispam service makes the ISP more profitable. For business-oriented ISPs, a widespread availability of various voice-over-IP services, and antispam is the main feature of value -added services. National consumer ISPs lead the new way for these new value -added services because they do not have own infrastructure, and adds value quickly to retain customers and augment revenue. The value -added services play a key role in sustaining and growing ISPs in both the consumer and business markets. These services provide hope for ISPs to keep customers and/or increase revenue, and catch up on lost sleep.

Subfile: B C

Descriptors: business communication; Internet; telecommunication services

Identifiers: value -added service; Internet connectivity; Internet service provider; ISP; new revenue generation; cable company; AT&T; Sprint; spam filtering; multicasting; EarthLink; regional business ISP; increasing customer retention; antispam service; business-oriented ISP; voice-over-IP service; national consumer ISP; consumer market; business market; IP-based service

Class Codes: B6210L (Computer communications); C5620W (Other computer networks)

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17/9/7 (Item 7 from file: 2)

DIALOG(R) File 2:INSPEC

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07742196 INSPEC Abstract Number: C2000-12-7120-010

Title: An agent-based negotiation model supporting transactions in electronic commerce

Author(s): Limthanmaphon, B.; Yanchun Zhang; Zhongwei Zhang

Author Affiliation: Univ. of Southern Queensland, Toowoomba, Qld., Australia

Conference Title: Proceedings 11th International Workshop on Database and Expert Systems Applications p.440-4

Editor(s): Tjoa, A.M.; Wagner, R.R.; Al-Zobaidie, A.

Publisher: IEEE Comput. Soc, Los Alamitos, CA, USA

Publication Date: 2000 Country of Publication: USA xxvii+1164 pp.

ISBN: 0 7695 0680 1 Material Identity Number: XX-2000-02214

U.S. Copyright Clearance Center Code: 0 7695 0680 1/2000/\$10.00

Conference Title: Proceedings 11th International Workshop on Database and Expert Systems Applications

Conference Date: 4-8 Sept. 2000 Conference Location: London, UK

Language: English Document Type: Conference Paper (PA)

Treatment: Practical (P)

Abstract: Electronic commerce is a new way of trading increasingly popular computer network, Internet. Electronic commerce has rapidly become a major player in the business market. There is a need for business entities to utilise electronic commerce, and security must also be considered. Transactions in electronic commerce involve the transmission of data and other value adding to existing products or databases. Nevertheless, there are some major hurdles that block electronic commerce such as mutual trust, transaction security and the nature of dynamic over time. We investigate how to use agent technology to support Internet . In particular we propose a new the transaction over the automatic negotiation model. The novelty of this agent-based negotiation model includes the capability of bargaining on other product offers only on the prices. The negotiation transactions are rather than concurrently controlled and can be trusted by all authorised parties. This

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model will give all parties benefits of quick and safe trading. (14
 Refs)
  Subfile: C
  Descriptors: electronic commerce; Internet; negotiation support systems
; security of data; software agents; transaction processing
  Identifiers: agent-based negotiation model; electronic commerce;
Internet; business market; transaction security; bargaining; databases;
mutual trust; price
  Class Codes: C7120 (Financial computing); C6170 (Expert systems and
other AI software and techniques); C7210N (Information networks); C6130S (
Data security)
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 17/9/8
           (Item 8 from file: 2)
DIALOG(R) File
               2:INSPEC
(c) 2006 Institution of Electrical Engineers. All rts. reserv.
          INSPEC Abstract Number: C1999-07-7120-036
07271372
 Title: A quick tour around value -added IPO Web sites
  Author(s): Liebman, B.
  Author Affiliation: Houlihan Lokey Howard & Zukin, Los Angeles, CA, USA
  Journal: Database
                      vol.21, no.5 p.35-8, 40
  Publisher: Online Inc,
  Publication Date: Oct.-Nov. 1998 Country of Publication: USA
  CODEN: DTBSDQ ISSN: 0162-4105
  SICI: 0162-4105(199810/11)21:5L.35:QTAV;1-P
  Material Identity Number: D059-1999-005
  U.S. Copyright Clearance Center Code: 0162-4105/98/$2.00+00.15
  Language: English Document Type: Journal Paper (JP)
  Treatment: Practical (P); Product Review (R)
  Abstract: An Initial Public Offering (IPO) marks the first opportunity
for any private citizen to purchase stock in a company on a national
        exchange. Much more than a regulatory document, however, the whole
IPO process is more commonly fixed in the public mind as a symbol of a
capitalist economy. The truth is, however, that many Initial Public
Offerings turn out to be poor investments. Numerous studies, one by Forbes
magazine, indicate that the majority of newly public firms trade for less
than their IPO price a year or two after the offering. A full discussion
of why this occurs is, of course, quite lengthy and outside the scope of
this article, which merely attempts to point out free and moderately-priced
fee-based databases on the Internet that offer independent news and/or
research of these companies. (0 Refs)
  Subfile: C
  Descriptors: financial data processing; information resources; investment
; stock markets
  Identifiers: value -added Initial Public Offering Web sites; purchase
stock; national stock exchange; fee-based databases; Internet;
independent news; company research; IPO
  Class Codes: C7120 (Financial computing); C7210N (Information networks)
  Copyright 1999, IEE
 17/9/9
           (Item 9 from file: 2)
DIALOG(R) File
               2:INSPEC
(c) 2006 Institution of Electrical Engineers. All rts. reserv.
07122694
 Title: Integrating your supply chain with extranet
  Journal: Computer Economics Networking Strategies
                                                    vol.6, no.9
                                                                    p.5
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Publisher: Computer Economics,

Publication Date: Sept. 1998 Country of Publication: USA

CODEN: INSRFL ISSN: 1089-9405

SICI: 1089-9405(199809)6:9L.5:IYSC;1-J Material Identity Number: H096-1998-006

Language: English Document Type: Journal Paper (JP)

Treatment: Economic aspects (E); Practical (P)

Abstract: The extranet provides access to information stored in internal back-end databases by secure means. A "tunnel" through the firewall provides data access while protecting security of internal files from offer business partners all of the unauthorized users. Extranets advantages of the Internet with the additional benefit of transaction processing. There is ample evidence of the business value of trading partner collaboration enabled by the technology. Supply chain automation and integration is the big payoff. Traditionally, businesses expend a of their resources just in trying to contact their tremendous amount customers. Bringing trading partners online also reduces the cost of doing business by providing immediate pricing, product availability, and order status. (0 Refs)

Subfile: D

Descriptors: computer network management; DP management; Internet ;
stock control

Identifiers: extranet; Internet ; transaction processing; trading
partner collaboration; supply chain

Class Codes: D5020 (Computer networks and intercomputer communications); D2070 (Industrial and manufacturing); D5000 (Office automation - computing)

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17/9/10 (Item 1 from file: 583)

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09655181

Retevisi3n y Auna Cable unen fuerzas para combatir al ADSL Spain: Auna faces new future without Telecom Italia La Gaceta de los Negocios (ZDA) 13 Dec 2001 Online Language: SPANISH

Telecom Italia is to get rid of its 27% stake in Auna. This decision changes the plans of the company although some of the ideas of the Italian firm remain, for example the Retevision marketing tactics in order to compete using Telefonica's ADSL. Trade representatives grouped around Auna Cable operators (Telecom Canarias, Able, Supercable, Menta and Madritel), will be transferred to medium and large enterprises to offer data and voice services with the infrastructure of the cable operators. Madritel for instance is to outsource its sale workforce and to focus on customer care in its Sevillian macrocentre. Meanwhile, Auna is incorporating to its staff, workers from Madritel's Strategic Planning Department and has reduced budget for the year 2002. In December 2001, will stop the extension of the optic fibre Madritel concentrate on optimising fibre investment and increasing its clients portfolio. Analysts consider this to be a selling tactic and suggest SCH as a possible buyer, since it has also got Ono's shares. According to Reuters, SCH will acquire a 25% stake in Auna, most of the shares which Telecom Italia had in the group. However, none of the three possible buyers, SCH, Union Fenosa and Endesa, have contacted the Securities and Exchanges Commission (CNMV) which has been obliged to put a price on the 27% stake. On 11 December 2001, that price was EUR 2,000mn with Auna valued at PTA

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1.2bn but on 12 December 2001 that value was almost doubled. *
COMPANY: TELECOM ITALIA; AUNA; TELEFONICA; TELECOM CANARIAS; ABLE;
SUPERCABLE; MENTA; MADRITEL; SCH; ONO; UNION FENOSA; ENDESA
PRODUCT:
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          Debt & Equity Securities (81); Planning & Information (22);
EVENT:
          Spain (4SPA); Italy (4ITA);
COUNTRY:
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File 99:Wilson Appl. Sci & Tech Abs 1983-2006/May
         (c) 2006 The HW Wilson Co.
File 583: Gale Group Globalbase (TM) 1986-2002/Dec 13
         (c) 2002 The Gale Group
File 35:Dissertation Abs Online 1861-2006/May
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File 475: Wall Street Journal Abs 1973-2006/Jun 16
         (c) 2006 The New York Times
File 169: Insurance Periodicals 1984-1999/Nov 15
         (c) 1999 NILS Publishing Co.
File 139:EconLit 1969-2006/May
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19/9/1 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)
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06290494

Trading trash in cyberspace

US: RECYCLABLES EXCHANGE ON INTERNET

Financial Times (FT) 03 Apr 1996 p.19 Language: ENGLISH

Following the launch of the exchange in October 1995, the <US-based> Chicago Board of Trade (CBOT) has decided to display its exchange for non-hazardous recyclable commodities on the Internet by the end of April 1996. The move will enable users to have an easier access to information about prices world-wide and the market will include open-outcry and futures contracts. Price, quantity and type, of commodity will be the information available on screen and subscribers paying US\$ 1,000 a year will also have the possibility to launch an unlimited number of bids and offers.

(c) Financial Times 1996

COMPANY: CBOT; CHICAGO BOARD OF TRADE

PRODUCT: Refuse Systems (4953); Recycling (4953RC); Resources, Environment & Energy (9106); Securities & Commodities Exchanges (6230); Securities Dealers (6211); Debt & Equity Securities (E5640); Database Vendors (7375);

EVENT: General Management Services (26); Product Design & Development (33);

COUNTRY: United States (1USA);

? t s18/full/1-8

18/9/1 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

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09592084 INSPEC Abstract Number: C2005-11-7170-030

Title: Improving relationships and cutting costs -online!

Author(s): White, J.

Journal: Glass International vol.28, no.4 p.33

Publisher: DMG World Media,

Publication Date: July-Aug. 2005 Country of Publication: UK

CODEN: GLINDN ISSN: 0143-7836

SICI: 0143-7836(200507/08)28:4L.33:IRCC;1-8

Material Identity Number: G725-2005-004

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: Marketing oneself and his products globally is a lot easier and cheaper by using the company website as a primary marketing tool. However, investing a relatively small amount of time and money in putting the company and product information online can help to overcome difficulties, and improve retention and relationship with existing customers. There is almost no limit to the amount of information that can be put online, making easy to find, search and navigate. If URL (website address) is put on every bit of stationery or packaging that is send out, including letters, faxes, business cards and invoices, it encourages current or prospective customers to visit and revisit the website, thereby saving on future marketing costs. A comments form on the website can help to identify what it is about the product that attracts customers - but more importantly, what it is that are not offered that is making them look elsewhere. Once a personalised online relationship is established,

customers will be impressed by the speed with which they can find relevant information and receive tailored responses to specific queries. Offering secure online payment where practical can be useful; someone who is online is more likely to be in the mood to buy, and if you can **offer** a suitable product at a reasonable **price** it saves your customer from having to shop around on company time. A good company website can cut marketing costs and increase customer retention and feedback, enabling you to personalise your company's relationships with its customers - both current or potential.

Subfile: C E

Descriptors: cost reduction; electronic commerce; electronic trading; Internet; marketing

Identifiers: company website; primary marketing tool; product information online; URL; personalised online relationship; online marketing; online payment; marketing costs; customer retention; customer feedback

Class Codes: C7170 (Marketing computing); C7180 (Retailing and distribution computing); C7210N (Information networks)

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18/9/2 (Item 2 from file: 2)

DIALOG(R) File 2: INSPEC

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08941789 INSPEC Abstract Number: C2004-06-1290D-007

Title: Why have bandwidth trading markets not matured? analysis of technological and market issues

Author(s): Ferreira, P.; Mindel, J.; McKnight, L.

Author Affiliation: Dept. of Eng. & Public Policy, Carnegie Mellon Univ., Pittsburgh, PA, USA

Journal: International Journal of Technology, Policy and Management vol.3, no.2 p.142-60

Publisher: Inderscience Enterprises,

Publication Date: 2003 Country of Publication: Switzerland

ISSN: 1468-4322

SICI: 1468-4322(2003)3:2L.142:HBTM;1-Z

Material Identity Number: E414-2004-001

Language: English Document Type: Journal Paper (JP)

Treatment: Theoretical (T)

Abstract: This paper provides an in-depth analysis of technological and market issues that will impact the development of bandwidth trading markets with liquidity. We provide a very broad definition for a bandwidth agreement and we analyse several network topologies in which trading trading bandwidth would make sense both from a business perspective and a technical perspective. The paper suggests that there is a gap between what the current routing protocols allow carriers to do and what carriers would like to do in order to implement more complex business relationships to bandwidth. We provide several examples of such situations. trade Additionally, we point out two major problems that may hamper the implementation of dynamic and fluid spot markets for bandwidth trading . The first problem is related to the excessive time that disseminating the new routing information generated by an agreement may take. The second is associated with the difficulties in performing traffic problem engineering to balance load across links once carriers become multi-connected, which we believe will be the case for most of them with mature bandwidth trading markets in place The analysis provided in this paper contributes to understanding the directions in which routing would need to be enhanced in order to establish more attractive bandwidth markets. The analysis of market issues addresses the promise of trading these markets from the perspectives of demand and feasibility. From a public policy perspective, bandwidth trading markets are important

because they have the potential to impact the sustainability of competition in the telecommunications sector. Existence and sustainability of market competitors in the service sector is a fundamental tenet of telecommunications policy because competitive markets offer consumers services with better quality that are priced closer to their true costs. This paper shows that there is price volatility in today's bandwidth markets; however not enough to convince market participants to adhere in bulk and thus to build the critical mass needed for the markets to take off. There is a significant amount of education that needs lo take place for suppliers and wholesale consumers to become adept at the use of, for example, future contracts for risk management purposes in such markets. (15 Refs)

Subfile: C E

Descriptors: commerce; pricing; risk management; routing protocols; stock markets

Identifiers: bandwidth trading markets; market issues; technological issues; current routing protocols; business relationships; fluid spot markets; new routing information; traffic engineering; telecommunications sector; telecommunications policy; price volatility; risk management; suppliers; wholesale consumers; market participants; education

Class Codes: C1290D (Systems theory applications in economics and business); C5640 (Protocols); E0120 (Management issues); E0220 (Economics); E0120P (Marketing and sales); E0120K (Financial management) Copyright 2004, IEE

18/9/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

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07122694

Title: Integrating your supply chain with extranet

Journal: Computer Economics Networking Strategies vol.6, no.9 p.5

Publisher: Computer Economics,

Publication Date: Sept. 1998 Country of Publication: USA

CODEN: INSRFL ISSN: 1089-9405

SICI: 1089-9405 (199809) 6:9L.5:IYSC;1-J

Material Identity Number: H096-1998-006

Language: English Document Type: Journal Paper (JP)

Treatment: Economic aspects (E); Practical (P)

Abstract: The extranet provides access to information stored in internal back-end databases by secure means. A "tunnel" through the firewall provides data access while protecting security of internal files from unauthorized users. Extranets offer business partners all of the advantages of the Internet with the additional benefit of transaction processing. There is ample evidence of the business value of trading partner collaboration enabled by the technology. Supply chain automation and integration is the big payoff. Traditionally, businesses expend a tremendous amount of their resources just in trying to contact their customers. Bringing trading partners online also reduces the cost of doing business by providing immediate pricing, product availability, and order status. (0 Refs)

Subfile: D

Descriptors: computer network management; DP management; Internet; stock control

Identifiers: extranet; Internet ; transaction processing; trading
partner collaboration; supply chain

Class Codes: D5020 (Computer networks and intercomputer communications); D2070 (Industrial and manufacturing); D5000 (Office automation - computing)

18/9/4 (Item 1 from file: 583)
DIALOG(R) File 583: Gale Group Globalbase (TM)

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09641653

Pi9 libero l'import di energia

Italy: Increase in electricity options and supplies

Il Sole 24 Ore (ISO) 22 Nov 2001 Online

Language: ITALIAN

Italian companies which feel the effect of the cost of their electricity supply will now be importing more kilowatt hours (kwh) from abroad. An auction system will be used for the allocation of the giant electricity ducts which cross the Alps, bringing foreign electricity supplies into Italy. There will be a reduction in the electricity bills paid by small and medium sized consumers, which will partially compensate for the price increases which have already been inflicted on them, to offset the discounts offered to major industrial consumers. The open market has a total demand for 103bn kwh, whereas the offer stands some way short of this figure at 94bn kwh. In 2002, the pro quota system will be applied to electricity imports, whereby the small amount of space available in high tension lines is proportionally allocated to the amount of electricity requested. Auctions will be held for the allocation of Cip6 ecological electricity, with back up lines increasingly used for "disconnectable" electricity supplies. Cip6 electricity is generated by ecological plants, the use of which is encouraged by offering price incentives on consumer bills. In order to satisfy open market demand, Cip6 electricity is auctioned below its generating cost , with the price difference paid by small consumers who are excluded from the free market. Disconnectable electricity, currently used by the steel industry, uses international back up lines, and is sold on the condition that it can be cut off in an emergency. A future deal which is under discussion for the so called disconnectable clients, might entail 600 megawatts of imported electricity, plus 200 megawatts of Cip6 generated electricity. The network operator will be able to sell electricity advertising space, using the profits to reduce the cost that small consumers are currently paying to finance Cip6 electricity for large scale consumers. In this way, EUR 50mn could be raised. Completed work on high tension lines should see 2002 imports increase to 50 - 51bn kWh. *

PRODUCT: Electric Power Generating (4911); Civil Engineering (1600CE);
Regional Electricity Distribution (4912RD);
EVENT: Foreign Trade (64); National Government Economics (94);
COUNTRY: Italy (4ITA);

18/9/5 (Item 2 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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09294858

Netprix: le nouvel indice des prix/ FRANCE: FOOD PRICES ON INTERNET LinZaires (XOO) Apr 2000 p.14-15

Language: FRENCH

According to the first price index for food products sold on the

Internet , which examines the selection of seven leading French on-line markets, concerns 110 products with over a 90% presence rate (100 major brands and 10 lowest-priced products). This study shows that only the Ooshop site has a presence rate of over 90% even though the operators on e-commerce recognise that brands are an advantage to attract consumers. Most of the sites do not offer lowest-priced products, but this may be due to the fact that the Internet clientele is more well-off and less aware of lowest-priced products. Using a price index based on 100, the least expensive site is the IntermarchZ Seyssins site with 98.14, and the most expensive is Pratic'Shopping with 118.41. It is difficult to compare delivery rates because each of them are based either on the distance, the amount of the order, or the period of the day. TZlZmarket offers a subscription of FFr 70 per month for the delivery of all of the month's order of more than FFr 400.

PRODUCT: Hypermarkets (5321); Grocery Stores (5411); Retail **Trade** (5200);

EVENT: Commodity & Service Prices (72);

COUNTRY: France (4FRA);

18/9/6 (Item 3 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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09067734

Debitel geht am 29. MUrz an die B6rse

GERMANY: DEBITEL TO GO PUBLIC

Stuttgarter Zeitung (XIF) 26 Feb 1999 p.14

Language: GERMAN

The telephone company Debitel AG of Stuttgart will go public on 29 March 1999 and is to place at least 20% of its capital stock on the stock exchange. For that purpose, Debis and Metro Holding AG are to sell an equal of shares each. The DaimlerChrysler subsidiary Debis controls amount 52.4% of Debitel while Metro Holding AG controls 35.6%. Other shareholders are Deutsche Bank/Metro subsidiary Divaco (10%) and the trade alliance Electronic Partner (2%). In 1998 Debitel reported a turnover of DM 2.87bn, up 26%, and profits before interest and tax of DM 125mn, up 54%. Debitel expects to grow at a similar rate in 1999. Debitel claims to be the largest network -independent telephone company in Europe. At the end of 1998 the company counted a total of 3mn customers, which is 1.3mn more than one year earlier. With about 1.8mn customers Debitel has a share of 14% in the mobile telephony market. German turnover in the mobile telephony field reached DM 2.1bn, up 17%. The company is also satisfied with its fixed-line business. A call-by-call offer was started in Hamburg at the beginning of 1999. With effect from 1 March 1999 the offer is to be extended to Berlin and D sseldorf. Stuttgart is to follow in April 1999. The current rate of DM 0.15 per minute round the clock should fall further, Debitel head Joachim Dreyer indicated.

COMPANY: ELECTRONIC PARTNER; DIVACO; DEUTSCHE BANK; METRO HOLDING; DEBIS; DAIMLERCHRYSLER; DEBITEL

PRODUCT: Cellular Radio Services (4811CR);

EVENT: Product Design & Development (33); Commodity & Service Prices (

72); Debt & Equity Securities (81); Company Reports & Accounts (83);

COUNTRY: Germany (4GER);

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06274865

Costa do Marfim testa sistema de venda por adjudicacao IVORY COAST: NEW **BID** SYSTEM FOR COFFEE AND COCOA

Diario Economico (YXE) 27 Feb 1996 p.21

Language: PORTUGUESE

A new electronic bidding system for cocoa and coffee trade is being tested in the Ivory Coast. The move was required by the World Bank before granting a loan in the amount of US\$ 150mm to Caistab, the State cocoa and coffee agency. The system reportedly safeguards the bidding process and allows for electronic bids to be placed through a server. In approximately 15 minutes the bidder with the best price is known. Caistab management are not too happy about the system, claiming it is too rigid and does not allow for last-minute price variation on the products. Also, only two trade sessions per day are allowed. There is also the complaint that the system does not let one know whom they are dealing with on a personal level. Caistab will have to get bank guarantees before closing any new deals.

COMPANY: CAISTAB

PRODUCT: Cocoa (0138CO); Coffee Commodity (0138CC);

EVENT: General Management Services (26); Foreign Trade (64);

COUNTRY: Ivory Coast (71VO);

18/9/8 (Item 1 from file: 35)

DIALOG(R) File 35: Dissertation Abs Online

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01802259 ORDER NO: AADAA-19943666

ESSAYS ON THE PERFORMANCE OF CROSSING NETWORKS, THEIR COMPETITION WITH DEALER MARKETS, AND MULTIPRODUCT OPTIMAL AUCTIONS

Author: HENDERSHOTT, TERRENCE JOHN

Degree: PH.D. Year: 1999

Corporate Source/Institution: STANFORD UNIVERSITY (0212)

Adviser: HAIM MENDELSON

Source: VOLUME 60/08-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 3053. 118 PAGES

Descriptors: ECONOMICS, COMMERCE-BUSINESS; ECONOMICS, FINANCE

Descriptor Codes: 0505; 0508

This dissertation consists of three essays. The first two essays focus on how disintermediated electronic **trading** networks affect existing financial markets and the third essay studies a separate topic: bundling and optimal multiproduct auctions.

The first two essays examine the interaction between dealer markets and passive crossing networks, where buyers and sellers can trade directly with one another. We consider liquidity traders' demand for liquidity and its interaction with informed trading. We derive the equilibria that emerge from this interaction, solving for traders' choice of a trading venue, the number of dealers making a market in the security, and the dealers' bid -ask spread. We find that the crossing network is characterized by both positive ("liquidity") and negative ("crowding") externalities, and analyze the effects of introducing the crossing network. Traders who use the dealer market as a "market of last resort" can induce dealers to widen their

spread. However, the crossing network can provide a counterbalancing effect by reducing adverse selection and inventory holding costs. We demonstrate how these effects depend on market "depth," on the distribution of liquidity preferences, and on the nature of the insider's informational advantage.

The third essay studies the optimal (revenue-maximizing) auction of multiple goods. We make three major points. First, we extend the relationship between price discrimination and optimal auctions from the single-good case to the multiple-good case. A monopolist setting prices for multiple goods may offer discounts on purchases of bundles of goods; similarly, the optimal auction of multiple goods facilitates price discrimination by allocating goods inefficiently to customers who are willing to purchase both goods. Second, we demonstrate that optimal auctions are qualitatively distinct from monopoly sales of multiple goods. Because of uncertainty about the values of other consumers, two goods are bundled probabilistically in an optimal auction for a customer who is willing to buy both of them. A customer may then receive a discount on a lower-valued good without receiving a higher-valued good. Third, we show that in an optimal auction of two goods the allocation of one good may vary with the amount of competition for the other good.

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            **Image available**
00794335
REAL-TIME COMMODITY TRADING METHOD AND APPARATUS
PROCEDE ET APPAREIL D'OPERATIONS SUR MARCHANDISES EN TEMPS REEL
Patent Applicant/Assignee:
  RFV HOLDINGS LTD, 172 Madison Avenue, New York, NY 10016, US, US
    (Residence), -- (Nationality), (For all designated states except: US)
Patent Applicant/Inventor:
  RAYKHMAN Dmitry A, 1657 East 19th Street, Brooklyn, NY 11229, US, US
    (Residence), US (Nationality), (Designated only for: US)
Legal Representative:
  SUDOL R Neil (agent), Coleman Sudol Sapone, P.C., 14th Floor, 708 Third
    Avenue, New York, NY 10017, US,
Patent and Priority Information (Country, Number, Date):
  Patent:
                        WO 200127836 A1 20010419 (WO 0127836)
  Application:
                        WO 2000US27853 20001006 (PCT/WO US0027853)
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Priority Application: US 99415392 19991008

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

IL JP TR US

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

Main International Patent Class (v7): G06F-017/60

Publication Language: English

Filing Language: English Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 19137

English Abstract

A method and a system including programmed general purpose digital computers on a computer network for effectuating the real-time trading of a commodity including, but not limited to, a currency. A commodity trading method implemented at a client or trader computer (12) connected to a computer network (14) (e.g. the Internet) includes (a) receiving, in encoded form via a computer network, a plurality of bids and a plurality of offers pertaining to a common commodity, (b) displaying the bids and offers on a computer monitor, (c) generating a trading offer including a trading rate or price per unit of the commodity and a number of units of the commodity, (d) automatically calculating a total stop amount for the trading offer, (e) automatically comparing the total stop amount with an amount in a client or trader account, and (f) transmitting a digital signal encoding the trading offer to multiple other clients via the computer network upon and only upon a determination that the total stop amount is less than an amount in the client account.

French Abstract

La presente invention concerne un procede et un systeme comprenant des calculateurs numeriques universels programmes sur un reseau informatique pour effectuer des operations sur marchandises en temps reel comportant, mais non de maniere exclusive, une monnaie. Le procede d'operations sur marchandises mis en oeuvre au niveau d'un ordinateur-client ou de commercant (12) relie au reseau informatique (14) (par exemple, Internet) comprend (a) la reception, sous forme codee via le reseau informatique, d'une pluralite de demandes et une pluralite d'offres relatives a une meme marchandise; (b) l'affichage des demandes et d'offres sur un ecran d'ordinateur; (c) la generation d'une offre de vente comprenant le taux de commercialisation ou le prix a l'unite du produit et le nombre d'unites du produit; (d) le calcul automatique d'un montant d'arret total pour l'offre de transaction; (e) la comparaison automatique du montant total d'arret avec un compte-client ou de commercant; et (f) la transmission d'un signal numerique codant l'offre de transaction a une pluralite d'autres clients via le reseau informatique lorsqu'il est determine, et uniquement en ce cas, que le montant d'arret total est inferieur a un montant dans le compte-client.

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REAL-TIME COMMODITY TRADING METHOD AND APPARATUS

PROCEDE ET APPAREIL D'OPERATIONS SUR MARCHANDISES EN TEMPS REEL

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English Abstract

A method and a system including programmed general purpose digital computers on a computer network for effectuating the real-time trading of a commodity including, but not limited to, a currency. A commodity trading method implemented at a client or trader computer (12) connected to a computer network (14) (e.g. the Internet) includes (a) receiving, in encoded form via a computer network, a plurality of bids and a plurality of offers pertaining to a common commodity, (b) displaying the bids and offers on a computer monitor, (c) generating a trading offer including a trading rate or price per unit of the commodity and a number of units of the commodity, (d) automatically calculating a total stop amount for the trading offer, (e) automatically comparing the total stop amount with an amount in a client or trader account, and (f) transmitting a digital signal encoding the trading offer to multiple other clients via the computer network upon and only upon a determination that the total stop amount is less than an amount in the client account.

French Abstract

La presente invention concerne un procede et un systeme comprenant des calculateurs numeriques universels programmes sur un reseau informatique pour effectuer des operations sur marchandises en temps reel comportant, mais non de maniere exclusive, une monnaie. Le procede d'operations sur marchandises mis en oeuvre au niveau d'un ordinateur-client ou de commercant (12) relie au reseau informatique (14) (par exemple, Internet) comprend (a) la reception, sous forme codee via le reseau informatique,

d'une pluralite de demandes et une pluralite d'offres relatives a une meme marchandise; (b) l'affichage des demandes et d'offres sur un ecran d'ordinateur; (c) la generation d'une offre de vente comprenant le taux de commercialisation ou le prix a l'unite du produit et le nombre d'unites du produit; (d) le calcul automatique d'un montant d'arret total pour l'offre de transaction; (e) la comparaison automatique du montant total d'arret avec un compte-client ou de commercant; et (f) la transmission d'un signal numerique codant l'offre de transaction a une pluralite d'autres clients via le reseau informatique lorsqu'il est determine, et uniquement en ce cas, que le montant d'arret total est inferieur a un montant dans le compte-client.

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Detailed Description

- ... order is aware, through the trading system of the present invention, of the preexisting trading offer which he or she would like to accept. A trading order leads to or incorporates a transaction, provided that another trading order has not previously arrived at the server computer. The prior order would take precedence...
- ...reason, it is not strictly possible for any individual trader participant to accept an extant trading offer. Thus, a trader participant's trading order is technically a bid (offer to buy) or offer (offer to sell) at a price of a pre-existing offer or bid.

The term "command input device" is used herein to denote a keyboard, a mouse, or...

...piece of hardware which mediates entry of commands and data into a computer.

The terin "commodity" is used herein to designate any tradable item, i.e., anything which is quantifiable in discrete units of measure to which a price may be attached. Thus, commodities include such things as grains, oil, metals, computer memory chips, baseball cards, paintings, used cars, currencies, and financial instruments.

The term " stop value " as used herein signifies a net number of points per commodity unit representing the difference between the price of a trade and the price of the stop to be created for that trade.

The term "total stop amount " as used herein is intended to signify a monetary amount required to cover a stop execution on a trading offer. The total stop amount includes a primary quantity equal to a stop value (usually a small fraction of a unit price) multiplied by the number of units of the commodity in the trading offer. The total

stop amount also includes a slippage portion intended to cover a
projected possible additional amount arising from a delay in a trade
occasioned in part by trading volume and the rate of change in the
price of the commodity.

The term "available amount" as used with reference to a client or trader account means that portion of the client or trader account which may be used in covering trading offers and executed trades of the respective client or trader. The available amount is usually, if not always, less...

...amount in the account. An unavailable portion of the account is 1 5 segregated for security or safety reasons.

The word "automatic" or "automatically" is used herein to denote an operationor equal to the immediately preceding numerical value. The phrase "removing a matching bid and offer to sell" and grammatically related phraseology are intended to cover both complete and partial deletion of the matching bid and offer from the trading system. Partial deletion or a bid or offer occurs when there is a mismatch in the number of commodity units in the matching bid and offer. The prices match, but the number of commodity units do not match so that one of the bid or offer becomes modifiedtohavethesamepricepercommodityunitbutasmallermaximumnumberof commodity units.

The term "prompt" as used herein is an indication on a computer screen or ...

... THE PREFERRED EMBODIMENTS

- Fig. 1 illustrates a global computer network for realizing a real time trading of a commodity such as a currency. A server computer 10 is connected to a plurality of client...
- ...via the Internet 14, The server computer IO mediates, supervises and controls the transmission of trading information, as well as offers and orders to purchase and sell the target commodity, It is contemplated that client computers 12 operate under the control of trading software downloaded from an independent Web site (not
- ...in accordance with standards of a kind well known to those in the industry, the trading software is provided to the respective client or trader computer 12. In part to reduce the workload of server computer IO, the trading software is downloaded from the Web site via the Internet 14 or loaded from floppy...
- ...processing capacity of server computer 10 is sufficient, however, there is no reason why the **trading** software could not be downloaded from the server.

As illustrated in Fig. 2, server computer...

illustrated) via the Internet 14. Upon completion...

...to have four principal modules, namely, a communication module 16, an administration module 18, a trading module 20, and a message distribution and generation module 22. Communication module 16 broadcasts or transmits and receives trading information via Internet 14. In addition, communication module 16 decodes or decrypts incoming digital

signals...

...digitized messages and encodes or encrypts outgoing signals or messages. The signals encode, in part, trading offers and trading orders.

Messages contemplate ancillary information such as chat-type communications ancillary to the trading process.

Administration module 18 controls routine daily processes such as processing log-in and log-off requests from clients or traders, initialization of trading at the beginning of a trading day and the termination of trading at the end of the day.

Trading module 20 keeps track of all incoming bids (offers to buy) and offers (offers to sell) relating to each tradable commodity of a predetermined kind. In particular, trading module 20 tracks all bids and offers pertaining to all tradable currencies. Trading module 20 also determines whether there are any matches between the bids and offers pertaining to the respective trading currencies. In the case of a match, trading module 20 takes steps to complete the respective transaction, i.e., execute the trading order. Furthermore, trading module 20 maintains queues of stop bids and stop offers and executes on those stops as marketconditionsrequire. Optionally, servercomputer10broadcaststhestopbidandstop offer queues to participating traders (e.g., market makers) and executes on trading offers made on the stop bids and stop offers . Stop validation and execution entails a continuous tracking of the positions and accounts all traders. In the event a stop execution is necessary, trading module 20 adjusts the respective trader's position and the trader's account. This adjustment...

- ...dedicated to the administrative functions of module 18, while another computer performs all of the **trading** operations of **trading** module 20 and a third computer undertakes message distribution and generation (module 22). Similarly, the...
- ... Fig. 2 may be executed by a plurality of parallel server computers. For example, the trading function may be performed for different commodities (e.g., different currencies) by different server computers.

As illustrated in Fig. 3, each client or trader computer 12 is configured by the downloaded trading software to have several principal modules including a communication module 24, an administration module 26, a "trading book" module 28, an open order list module 30, a messaging control module 32, an.:.

...module 34, and a "price discovering quote" module 36.

Communication module 24 transmits and receives trading information via

Internet 14.

This trading infori-nation includes bids and offers made by other traders logged in to server IO.

The bids and offers each include an identification of the relevant currency, as well as a trading rate or price and preferably a time period during which the respective bid or offer is to remain open. Communication module 24 decodes or decrypts incoming digital signals containing trading information and encodes or encrypts outgoing signals containing trading information including trading offers and trading orders placed by the respective trader. Chat messages are also handled ...be noted that, in practice, part of a client's account is held

as a **security** deposit and is not made available for covering the respective trader's position.

Another part of the client's account is dynamically tradable, i.e., is utilizable to cover forced trades (stops) of all or part of the client's position. The portion of the client's account 'lable for trading may be a predetennined percentage of the total account, such as 50% or aval 75...

...is segregated to cover any stop execution that may be required on the client's **trading** position while a second portion may be allocated or reserved to cover one or more outstanding **bids** or **offers** of the client.

As discussed in detail hereinafter, "trading book" module 28 displays all incoming bids and offers pertinent to each tradable commodity selected by the respective trader. These incoming bids and offers are displayed by trading book module 28 on a computer monitor, as discussed hereinafter with reference to Fig. 4. Trading book module 28 also receives, processes and relays to server computer 10 trading offers and orders submitted by the respective trader, as discussed in greater detail below. Trading offers may include stop values set by the particular traders. Accordingly, trading book module 28 also undertakes credit calculation and mediates stop and limit setting. More specifically, trading book module 28 validates stops by computing a total stop amount and checking that amount against the balance in a cash account of the particular trader...

...addition, server computer may allocate funds in the client or trader's account to cover trading offers and executed orders of the individual trader.

Open order list module 30 tracks the individual trader's position and cooperates with **trading** book module 28 in displaying the particulars of the trader's position on the computer...

...maintains a record of all of the transactions during a predetermined period, such as a **trading** day. Order log module may cooperate with server computer IO to obtain and display the **trading** history of the individual trader for earlier periods upon request by the trader.

"Price discovery quote" module 36 displays a price quote process.

Fig. 4 illustrates a **trading** window or screen displayed on a monitor of client or trader computer 12 where the individual trader is **trading** in the European currency, the Euro. On the left side, the **trading** screen includes a pair of vertically oriented rectangular areas 38 and 40 disposed adjacent to one another and respectively displaying a list of **bids** and a list of **offers** each of which monotonically increases from the @ottom to the top of the respective list. The **bids** and **offers** are identified by their respective rates or prices, i.e., at the number of U

...Euro. Also included in the illustrated lists are total numbers of currency units available for trading at the listed prices of the respective bids and offers. The value I 0 "x4.5" indicates a bid or offer to trade up to 4.5 million yen at a respective exchange rate or price. At highlighted centers 41 of rectangles 38 and 40 are the current best bid and the current best offer for the currency being traded. In

this case, the best **bid** is at a **trading** rate or price of 1.0350 Dollars to the Euro, while the best **offer** is at a **trading** rate or price of 1.0351 Dollars to the Euro. The rates of the current best **bid** and the current best **offer** are also indicated at 42 on the display screen.

The bids displayed in rectangle 38 above the highlighted current best bid of 1.0350 are stop bids. Similarly, the offers located in rectangle 40 below the highlighted current best offer of 1.0351 are stop offers. These stop bids and stop offers are provided to market makers and optionally to other participating traders. Usually, traders who are not market makers are provided only with their own stop bids and stop offers, not those of other traders.

The trading screen of Fig. 4 includes a line of four windows 44, 46, 48, 50 wherein the current position of the individual trader is delineated. Trading book module 28 (Fig. 3) calculates in real time the open aggregate position of the...

- ...or loss incurred should the individual trader close his or her position at the best **bid** or **offer** currently available. The total value (2,000,000) of the target currency (in this case...
- ...would be incurred should the individual trader close his or her position at the best bid or offer currently available.

The screen of Fig. 4 also includes a pair of "buttons" 52 by which the individual trader I 0 can take the best **bid** or **offer** currently available. A click or actuation of a mouse on one of the buttons 52 submits a **bid** or **offer** by the individual trader to buy or sell at market and results in the immediate transmission of a **trading** order to server computer 10 via the Internet 14 and particularly via communication modules 24...

...results in generation of a message 1 5 transmitted to all participants in the current trading of the target currency, in this case the Euro, indicating that the individual trader wishes to engage in trading of the Euro. Actuation of button 54 transmits a request for price quotes from on-line trading participants.

Generally, the display, monitoring and control of rectangles 38 and 40, indicator 42, windows 44, 46, 48, 50, and buttons 52 and 54 are executed by trading book module 28.

Further discussion of components of module 28 to effectuate this display, monitoring...

- ...Reference numerals 56 and 58 designate prompts used by the individual trader to make an offer to buy (bid) the currency or other commodity of interest. Prompt 56 takes the form of a text field indicating a trading rate or price for the currency of interest. Upon a mouse click in text field...
- ...an entry of a numerical value, that value appears in text field 56 as a **trading** rate or price. Prompt 58 takes the form of a drop-down list displaying a...
- ...the individual trader mouse-clicks on a button 60 to trigger a forwarding of the bid to other currently on-line traders.

The individual trader has the option of setting a stop value in a

bid of offer. A text field 62 is provided to prompt the trader to enter a stop value prior to a clicking on button 60.

1 0 An entered stop value may be forwarded as part of a bid or offer to server 10 for distribution to participating clients or traders.

Reference numerals 64 and 66...

- ...text-field and drop-down-list prompts used by the individual trader to make an **offer** to sell (**offer**) the currency or other **commodity** of interest. Text field 64 prompts the individual trader to enter a **trading** rate or price and 5 indicates a selected **trading** rate or price for the currency of interest. Upon a mouse click in text field...
- ...an entry of a numerical value, that value appears in text field 64 as a trading rate or price. Drop-down list 66 prompts the individual trader to enter a numbertrigger a forwarding of the offer to other currently on-line traders.

The individual trader has the option of including a limit value in a **bid** or **offer**.

Window 70 is provided to prompt the trader to enter a limit value prior to...

- ...clicking on button 68. An entered limit value may be forwarded as part of a **bid** or **offer** to server 10 for distribution to participating clients or traders. A drop-down list 72...
- ...field 76 are provided for prompting the trader to specify temporal conditions of a proposed trade. Window 74 provides a menu or list of possible selections, while text field 76 is...
- ...for the entry of a specific numerical value for a time period for which a **bid** or **offer** is to remain valid or open, i.e., capable of acceptance by another trader. Generally...
- ...field 70, drop-down lists 72 and 74, and text field 76, are executed by trading book module 28. Further discussion of components of module 30 to effectuate this display, monitoring...
- ...78, 80, 82 are provided for enabling a trader to instantly remove his or her **bid** or **offer** from the **trading** network. Using a computer mouse to "click" on button 78 and then on button 80 causes an extant **bid** placed by the individual trader to be deleted from rectangles 38 on the computer screens...
- ...in traders. Similarly, "clicking" on button 82 and then on button 80 causes an existing offer placed by the individual trader to be deleted from rectangles 40 on the computer screens...entered by a single keystroke or mouse actuation. These expressions may be predefined by the trading program. Alternatively, the trading program may permit an individual trader to customize keys 92 (see circuit 234 in Fig...
- ...window 94 showing all orders made by the individual trader during the course of a trading day. A separate reporting module (not shown) may be provided for calling up from server...
- ...functions are executed by open order list module 30 (Fig. 3).

Various options of the trading program are selectable by the individual trader through utilization of user-friendly menus (not shown...

- ...appropriate entries in a main menu 96. In addition, along a title bar of the **trading** program screen shown exemplarily in Fig. 4 is displayed account balances 98 of the individual...
- ...buttons 86, 90, and 92, and order log window 94 may be omitted from the trading program display in order to allow space for two or more currency trading windows identical in format to the left-hand side of Fig. 4.

These multiple trading windows may be displayed side by side on the computer screen to enable simultaneous trading in two or more currencies. Thus, the individual trader would be presented with two or more bid rectangles 38 (including stop bid lists), two or more offer rectangles 40 (including stop offer lists), two or more position or each window 44, 46, 48, and 50, at least...

...illustrated in Fig. 5, client computer 12 and mainly administration module 26 thereof begins a trading session by obtaining a log-in and a password from the individual trader in a...server computer 1 0 provides a newly logged-in customer or client with currently open trading offers and outstanding orders, as indicated by an arrow 1 14. Client computer 12, and particularly trading book module 28 (Fig. 3), displays those trading offers and orders in rectangles 38 and 40 (Fig. 4) in a step 116.

Fig. 6...

...to the respective client or trader (arrow I 10). Finally, administration module 18 retrieves current trading information such as open trading offers and orders (including open stop bids and stop offers) in a step 136, that information being forwarded to the respective client or trader (arrow 1 14).

As illustrated in Fig. 7, trading book module 28 (Fig. 3) of client computer 12 executes a routine 138 to display of trading offers or offered prices in bid display rectangle 38 and offer display rectangle 40 (Fig. 4). The currency trading prices of incoming bids and offers, arriving over the Internet 14 (Fig. 1) as indicated in Fig. 7 by an arrow 140, are added into the bid list in rectangle 38 and the offer list in rectangle 40. In a step 142, trading book module 28 detects the entry of a new bid in windows 56 and 58 or a new offer in windows 64 and 66 by the respective individual trader. In a following validation step 144, trading book module 28 checks the entered price against the currently outstanding bids and offers to determine whether the entered price jibes with the current market. If trading book module 28 detennines at a decision junction 146 that newly received bid or offer is outside the range of current bids and offers according to pre-established criteria, the trading book module rejects I 0 the entered price in a step 148. If trading book module 28 determines at decision junction 146 that newly received bid or offer is valid according to the pre-established criteria, the trading book module forinats the order in a step 150. This formatting includes the determination of stop and/or limit values, as appropriate. In a subsequent step 152, trading book module 28 uses the stop and/or limit values and the total currency amount in the newly received bid or 5 offer to calculate the capital requirements. That total currency amount required to cover the new bid or offer is compared with (e.g., subtracted from) the available amount in the individual trader's account at a decision junction 154. If the available capital is insufficient, trading book module 28 terminates the bid or offer submission

process in a step 156. If sufficient capital is present in the individual trader's account, trading module 28 reserves the required amount in an allocation step 158 and submits the **bid** or **offer** in a step 160 to server computer 1 0, as indicated by a transfer arrow 16 1, for relaying to participating traders.

In Fig. 8A, an incoming bid or offer transmitted to server c omputer 1 0 from a client computer 12 as indicated by an arrow 162 is received and recognized in a step 164 by trading module 20 (Fig. 2) of the server computer. In the case of an incoming bid , trading module 20 then compares the bid in a step 166 with currently open offers to determine whether the bid matches any offer . In the case of an incoming offer , trading module 20 compares the offer in step 166 with currently open bids to determine whether the offer matches any current bid . If at a decision 'unction 168 trading module 20 determines that there is no match between the

incoming bid or offer and existing offers and bids, respectively, the trading module inserts the bid or offer into a respective queue in a step 170. Then, in a broadcast step 172, trading module 20 transmits the new bid or offer to all participating traders over the Internet 14.

If at decision junction 168, trading module 20 determines that there is a match between a newly arrived bid or offer and a previously received but still outstanding offer or bid, respectively, the trading module processes the trade in a step 174 (Fig. 8B). This processing includes transmission of a transaction confirmation 176 to the traders who made the matching bid and offer. The processing in step 174 further includes (a) updating queues of bids and offers by a queue maintenance unit 282 (Fig. 13) and broadcasting of the updated 15 ...on the network, (b) recalculating positions of the traders involved in the new match or trade, (b) creating or modifying stops for the new match or trade and inserting these new or modified stops in the appropriate stop queues, and (c) updating limits related to the new match or trade and inserting the limits in the bid and offer queues, as appropriate.

In a subsequent step 178, trading module 20 monitors stop queues to determine whether any stops should be executed according to current market conditions as evidenced by the immediately executed trade. Trading module 20 executes stop orders as appropriate and transmits confirmations, as indicated by an arrow 180, to the respective client computers 12.

The relevant trading queues are then updated by trading module 20 in a step 182, with implementing signals being transmitted to participating traders as indicated by an arrow 184.

The updated trading queues include the bid and offer lists shown in rectangles 38 and 40 of the client computer screens and further includes the lists of bids and offers in order of their placement, maintained by trading module 20 so as to execute earlier received bids (and offers) before later received bids (and offers). In a step 186, trading module 20 awaits the next incoming bid or offer.

An order cancellation process executed by trading book module 28 is diagramed in Fig. 9. In a step 188, trading book module 28 detects that the individual trader has actuated button 78 or 82 to cancel a bid or

an **offer** made by that trader or that the individual trader has actuated button 80 to cancel both any outstanding **bid** and any outstanding **offer** of the trader.

Trading book module 28 then checks in a step 190 as to the validity of the price-off command.

If the command is invalid, as determined at a decision junction 192, trading book module 28 notifies the user or trader in a process-termination step 194 that...

- ...not 1 5 executable. This eventuality occurs, for instance, if the trader has no outstanding bid or offer owing perhaps to an earlier cancellation or a completion of a transaction. If the price-off command is valid, as determined at decision junction 192, trading book module 28 formats the command in a step 196 and thereby computes stop and limit amounts, as appropriate. In a subsequent step 198, trading book module 28 calculates the capital to be released (e.g., from an "escrow" account
- ...14 to server computer IO, as indicated by an arrow 202.

Upon adjustment in the **trading** queues maintained by server computer IO, the server computer transmits a confirmation signal back to...

...module 24 (Fig. 3), as indicated by an arrow 204. In a step 206, the **trading** program in the client computer 12 releases the capital previously allocated to the canceled **bid** or **offer**.

As shown in Fig. 10, communication module 24 includes a transmitter/receiver 208 and a...

- ...3 16 as to whether the incoming digital signal encodes a confin-nation that a **bid** or **offer** made by the respective individual trader has been canceled. If there is an off confirmation...
- ...as to whether the incoming digital signal encodes a price broadcast, i.e., a new trading order (bid or offer) to be incorporated into the bid queue or the offer queue displayed in rectangle 38 or 40. If check 324 uncovers a price broadcast, computer...
- ...in a step 326, saves the queues in a step 328, and displays the new trading book in a step 330. If check 324 fails to uncover a price broadcast, computer...
- ...determines in an investigation 332 whether the incoming digital signal encodes a confirmation of a **trade** by the respective individual trader. If so, the capital requirements of the trader are recalculated...
- ...respective trader. Computer 12 detects in a step 340 that the trader has entered a bid or an offer and undertakes a price validation sequence as discussed above with reference to numerical designations 144, 146, and 148. Subsequently, the capital requirements are computed in a step 342 should the bid or offer be executed upon, capital is allocated or reserved from the trader's available capital in a step 344, and the bid or offer is submitted to the server computer 10 in a step 346. If the individual trader cancels a bid or offer, as validated by the respective trader computer 12 in a step 348 (see reference numerals...
- ...in a step 350, unnecessary allocated funds are released in a step 352, and the bid or offer cancellation is submitted to server computer 10 in a step 354. If the individual trader...to those traders participating

in a respective chat session.

As illustrated in Fig. 1 1, trading book module 28 comprises an update submodule 212 operatively connected to an output of decoder/encoder 210 for receiving and recognizing trading data arriving from server computer 10 (Figs. I and 2) via the Internet 14. More particularly stated, update module 212 includes circuits programmed to recognize that an incoming signal encodes bids and offers. Trading book module 28 additionally comprises a register or dedicated memory area 214 connected to update submodule 212 for storing a plurality of bids and a plurality of offers pertaining to trading of a common commodity such as a currency. Thus, upon the logging-in of a client computer 12, update module 212 receives a list of current pending bids and offers from administration module 18 of server computer 10. Subsequently, update submodule 212 sporadically receives queue update information for modifying the lists of bids and offers displayed in rectangles 38 and 40 (Fig.

4). All this information is stored in register 214 for display on a computer monitor 218.

As additionally illustrated in Fig. I 1, trading book module 28 includes a display control 216 operatively connected to register 214 for displaying, inter alia, the current bids and the offers in a respective monotonic sequences on computer monitor 218. A command recognition circuit of interface...

- ...command input device 222 such as a keyboard or mouse for receiving and recognizing a trading offer (bid or offer) input by a trader. Command recognition circuit or interface 220 is operatively linked to display control 216 via a trading offer submission circuit 224. In response to signals from circuit 224, display control 216 causes an input bid or offer to be displayed in a visually detectible forin on monitor 218. Submission circuit 224 incorporates...
- ...to the command recognition circuit or interface 220 and to the Internet 14, whereby a bid or offer from the individual trader is transmitted over the Internet to server computer IO.

1 5...

- ...or is connected to a memory 228 which stores at least that part of the **trading** program controlling the layout of the window or screen of Fig. 4. The display format...
- ...220 for receiving text typed into data input device 222 in window 88 of the trading display (Fig. 4). Message generator 232 cooperates with a custoinization circuit 234 for assigning phrases...decoder/encoder 21 0 for receiving data identifying consummated transactions or completed orders. Transactions or trading orders are executed by server computer 10 and verified to client computers 12 via the Internet 14. A transaction is executed generally in response to a newly communicated trading order which has the same price as a previously tendered bid or offer. Thus, any given trader may participate in a transaction by either placing a trading order which matches a prior trading offer in price or by having another trader tender a trading order which matches in price an extant bid or offer of the given trader.
 - 1 5 Order confirmation circuit 240 is connected at an output...
- ...displayed in window 94 (Fig. 4).

- Fig. 12 depicts details of the functional structure of **trading offer** submission circuit 224 of Fig. I 1. Submission circuit 224 incorporates a **commodity** units selector 246 operatively connected to command recognition circuit or interface 220 for processing a...
- ...248 operatively connected to command recognition circuit or interface 220 for processing a price or trading rate which is entered by the individual trader in window 56 or 64. In addition...
- ...selector 252 operatively connected to command recognition circuit or interface 220 for respectively processing a stop value entered I 0 by the individual trader in window 62 and processing a limit value...Price validation circuit 254 receives market information from a memory 256 in turn loaded with bids and offers including outstanding bids and offers as well as recently tenninated bids and offers.

Commodity units selector 246, price setting submodule 248, stop setting modifier 250 and limit selector 252 are all connected at their outputs to trading order format circuit 226.

Trading offer submission circuit 224 further comprises a stop computation circuit 258 operatively connected to trading order format circuit 226 for automatically computing a total stop amount for a bid or offer. Stop computation circuit 258 includes a register or dedicated memory area 260 storing a default...

...per unit of the currency and a multiplier 262 connected to register 260 and to trading order format circuit 226 for multiplying the identified number of units of the currency in the current bid or offer by the default stop stored in register 260. The default stop value in register 260 is used only where the bid or offer being processed fails to include an identification of a stop amount per currency unit. Otherwise, multiplier 262 uses the identified stop value selected by the trader via window 62 for computing the total stop amount for the bid or offer.

At an output of stop computation circuit 258 is a capital calculator 264 for determining whether the current amount in the trader account is sufficient to cover the bid or offer being processed. To that end, calculator 264 functions as a differencing circuit or comparator which...

- ...266 storing the current amount in the trader's account. Calculator 264 comparing the total stop amount determined by stop computation circuit 258 with the amount in memory 266. If the balance amount is greater than the stop amount, calculator 264 modifies the account information in memory 266 by reserving or allocating the computed total stop amount in the event that a stop order is undertaken by server computer 10 on the client'sposition.

 Calculator264isoperativelyconnectedtodecoder/encoder2lOforrelaying the
 - trading offer (bid or offer) including the stop value and the new account information to server computer 10. Capital calculator 264 is also connected...
- ...event that the balance in the trader's account is insufficient to cover the total stop amount. In such an event, the trading offer entered by the individual trader via input 222 (Fig. I 1) is not forwarded to the sever computer and does not appear in the bid rectangle.38 or offer rectangle 40 of any trader.

- Allocated capital determined by calculator 264 in response to a **trading offer** input by the individual trader is released in memory 266 and returned to an available...
- ...capital release module 265. Module 265 acts to release allocated funds in response to a bid or offer cancellation made by the respective ... on an output side. In response to a communication from server computer IO that a trade has been executed on a bid or offer made by the trader, module 265 also acts to release allocated funds and to recalculate...
- ...16 of server computer 10 includes a transmitter/receiver 268 for broadcasting to and receiving trading information from on-line or logged-in traders. Communication module 16 also includes a decoder...
- ...data signals and encoding or encrypting outgoing data signals. A buffer circuit 272 included in trading module 20 receives and temporarily stores decoded incoming trading information. Long-term storage is effectuated by database 122 (Fig. 6). Trading module 20 optionally includes a stop computation circuit 274 including a multiplier 276 and a
- ...an output of multiplier 276 for determining whether the account of a trader making a bid or an offer includes sufficient funds to cover a stop order, should it become necessarily to execute the...
- ... to a memory 280 which stores client account information.

As further illustrated in Fig. 13, trading module 20 of server computer 10 additionally includes a queue maintenance unit 282 operatively tied to communication module or interface 16 via buffer circuit 272 for supervising a queues bids and offers. Queue maintenance unit 282 orders or lists the bids and offers by price per commodity unit and the times at which the respective bids and offers were extended. This ordering facilitates the supervision of the trading process by server computer 1 0 and the appropriate and timely execution of trading orders.

Trading module 20 further comprises a comparator 284 operatively connected to queue maintenance unit 282 for periodically comparing the outstanding or currently valid bids with the outstanding or currently valid offers to determine whether a match has occurred. In the event a match is detected by...

...in turn connected to memory 280 for modifying accounts of traders who made a matching bid and offer to sell. Allocator 287 reserves funds in memory 280 upon execution of a trade. Order execution module is coupled to queue maintenance module 282 for removing the matching bid and offer from the list of outstanding or valid bids and the list of outstanding or valid offers. In addition, order execution module 286 is tied to ...to queue maintenance unit 282.

Queue maintenance unit 282 also maintains a queue of stop bids and a queue of stop offers, while trading module 20 additionally comprises a monitoring module 290 operatively connected to comparator 284 and queue maintenance unit 282 for monitoring the stop bids and the stop offers in relation to any order which has 'ust been executed, to detennine whether

any of the stop bids and the stop offers should be executed. A consummated trade is evidence of a change in market conditions and the

current exchange rate for a...

...282 for executing stops at appropriate times and for modifying a respective queue of stop **bids** or stop **offers**.

Trading module 20 further comprises a position determination module 294 operatively connected to order execution module 286 for computing, upon detection by comparator 284 of 0 a matching bid and order to sell, positions of the traders who made the matching bid and offer to sell and further computing stops associated with the computed positions. Position determination module 294 is operatively connected to queue maintenance module 282 for updating the queue of stop bids and the queue of stop offers to incorporate the computed stops. Modifications in the queues are transmitted by queue maintenance unit...circuits. Also, it is to be noted that various functions of a system for electronically trading a commodity as described herein may be performed either centrally by a server computer or in distributed...

- ...computers. Thus, a client or trader computer cooperate to perform all necessary functions in a **commodity trading** system. The server computer, to conserve processing power and time, may distribute the responsibility for...
- ...include stop, limit and slippage computations, position monitoring, profit and loss calculation, etc.

A client trading program as described herein, including a routine or subprogram for enabling and controlling the displaying of bids and offers on a trader's computer monitor may be downloaded via the Internet, as described above...

... The method and apparatus described herein may be used to implement electronic, online, real-time trading for commodities other than currencies, agricultural commodities, for instance.

Accordingly, it is to be understood that the drawings and descriptions herein are...

Claim

1 A method for trading a commodity, comprising: receiving, in encoded form via a computer network, a plurality of bids and a plurality

of offers pertaining to a common commodity;

displaying said bids and offers on a computer monitor;

generating a trading offer including a trading rate or price per unit of said commodity,

and a number of units of said commodity;

automatically calculating a total **stop amount** for said **trading offer**;

automatically comparing said total **stop** amount with an available amount in a client or

trader account; and

transmitting a digital signal encoding said trading offer to over said computer network for distribution to multiple traders.

- 2 The method defined in claim I wherein the calculating of said total stop amount includes computing a stop amount and a slippage amount.
- 3 The method defined in claim 2 wherein the calculating of said slippage amount includes automatically multiplying a default slip per unit of said commodity times the identified number of units of said commodity

in said trading offer .

- 4 The method defined in claim 1, further comprising automatically allocating or reserving said total **stop amount** from the available amount in said client or trader account.
- 5 The method defined in claim 4, further comprising canceling at least a portion of said trading offer and automatically returning at least a portion of the allocated or reserved amount to said...
- ...wherein said digital signal is transmitted upon and only upon a determination that said total **stop** amount is less than the available amount in said client or trader account.
 - 7 The method defined in claim I wherein the generating of said trading offer and the comparing of said total stop amount with the available amount in said client or trader account are performed by a client...
- ...signal to a server computer connected to said computer network, said server computer distributing said trading offer to said traders.
 - 9 The method defined in claim I wherein the calculating of said total stop amount includes automatically multiplying a default stop per unit of said commodity times the identified number of units of said commodity in said trading offer.
 - 10 The method defined in claim I wherein said trading offer additionally includes identification of a stop amount per unit of said commodity, the calculating of said total stop amount includes automatically multiplying said stop amount per unit of said commodity times the identified number of units of said commodity in said trading offer.
 - I 1. The method defined in claim 1, further comprising: displaying on said monitor a prompt for entry of a stop value; and determining that a respective stop value has been selected for said trading offer, forwarding, via said computer network, said respective stop value to a server computer together with said trading offer.
 - 12 The method defined in claim 1, further comprising: displaying on said monitor a prompt...
- ...a limit value; and
 - determining that a respective limit value has been selected for said trading offer, forwarding, via said computer network, said respective limit value to a server computer together with said trading offer.
 - 13 The method defined in claim 1, further comprising: displaying on said monitor a prompt for entry of a time period for which said trading
 - offer remains valid and capable of being accepted;
 determining that a respective time period has been selected for said
 trading offer;
 - determining when said time period is terminated; and canceling said trading offer upon termination of said time period.
 - 14 The method defined in claim 1, further comprising: displaying said bids in a first monotonic sequence on a computer monitor; and simultaneously displaying said offers in a second monotonic sequence on said computer monitor.
 - 15 The method defined in claim 1, further comprising displaying, on said

computer monitor, total units of said commodity for trading at prices identified in said bids and said offers.

16 A method for trading a commodity, comprising:

receiving, via a computer network, digital signals together encoding a plurality of bids

and a plurality of **offers** pertaining to a common **commodity**; displaying said **bids** in a first monotonic sequence on a computer monitor; simultaneously displaying said **offers** in a second monotonic sequence on said

computer monitor;

monitoring a computer input device; and...

...order signal over said computer network to a server computer, said order signal encoding a trading order for requesting a transaction on one of said bids and said offers.

17 The method defined in claim 16, further comprising: displaying on said monitor a plurality of prompts for particulars of a trading offer, said prompts including prompts to enter a price per unit of said commodity and a total number of units of said commodity;

determining entry via said input device of a trading offer including at least a price per

commodity unit and a total number of commodity units; and forwarding said trading offer over said computer network to multiple other traders on said computer network.

18 The method...

...in claim 17, further comprising:

displaying on said monitor a prompt for entry of a **stop value**; and deten-nining that said **trading offer** includes a respective **stop value**,

the forwarding said trading offer including transmission of said respective stop value server computer. to sal

19 The method defined in claim 17, further comprising: displaying on said monitor a prompt for entry of a limit value; and determining that said trading offer includes a respective limit value,

the forwarding said trading offer including transmission of said respective limit value to said server computer.

- 20 The method defined...
- ...displaying on said monitor a prompt for entry of a time period for which said trading

offer remains valid and capable of being accepted;
determining that said trading offer includes a respective time
period;

determining when said time period is terminated; and canceling said trading offer upon termination of said time period.

- 21 The method defined in claim 16 wherein said...
- ...comprising downloading from said computer network a program enabling and controlling the displaying of said bids and said offers on said computer monitor in response to said digital signals.
 - 24 A method for use in trading a commodity , comprising:

displaying, on a computer monitor connected to a computer in turn connected to a computer network, a plurality of prompts for particulars of a trading offer, said prompts including prompt to enter a price per unit of said commodity and a total number of units of said commodity;

determining entry via said input device of a **trading offer** including at least a price per

commodity unit and a total number of commodity units; and
forwarding said trading offer to a server computer over said computer
network for relay to other traders on said...

...in claim 24, further comprising:

displaying on said monitor a prompt for entry of a **stop value**; and determining that said **trading offer** includes a respective **stop value**.

the forwarding said trading offer including transmission of said respective stop value to said server computer.

26 The method defined in claim 24, further comprising: displaying on said monitor a prompt for entry of a limit value; and determining that said trading offer includes a respective limit value,

the forwarding said trading offer including transmission of said respective limit value server computer. to sal

- 27 The method defined...
- ...displaying on said monitor a prompt for entry of a time period for which said trading

offer remains valid and capable of being accepted;
determining that said trading offer includes a respective time
period;

determining when said time period is ten-ninated; and canceling said trading offer upon termination of said time period.

- 28 A general purpose digital computer connected to a...
- ...command input

device and modified by programming to comprise:

a register storing a plurality of **bids** and a plurality of **offers** pertaining to **trading** of a

common commodity;

an update module operatively tied to said register for updating contents thereof-, a communication component...to said update module; a display control operatively connected to said register for displaying said bids and

said offers in a predetermined format on said monitor;

a command recognition circuit operatively connected to said command input device for receiving a trading offer from same, said command recognition circuit being operatively linked to said display control, whereby said trading offer displayed in sensible form on said monitor; and

command relay circuitry operatively connected to said command recognition circuit and to said computer network, whereby said trading offer is transmitted over said computer network to a server computer.

- 29 The computer defined in...
- ...stop computation circuit, operatively connected to said command

recognition circuit,

for automatically computing a total **stop amount** for said **trading offer**.

a memory storing an amount in a client account of the client; and comparison circuitry operatively connected to said stop computation circuit and said memory for comparing said total **stop amount** with the amount in said client account, said command relay circuitry being operatively connected to said comparison circuitry for transmitting said **trading offer** over said computer network to said server computer only upon detecting that said total **stop amount** is less than or equal to the amount in said memory.

30 The computer defined...

...stop computation circuit includes: an additional register storing a default stop per unit of said commodity; and a multiplier connected to said additional register and to said command recognition circuit for multiplying the identified number of units of said commodity in said trading offer by the default stop stored in said additional register.

3 1. The computer defined in claim 29 wherein said trading offer additionally includes identification of a stop amount per unit of said commodity, said stop computation circuit including a multiplier operatively connected to said interface for automatically multiplying id stop amount per unit of said commodity times the identified number of units of said said

commodity in said trading offer .

- 32 The computer defined in claim 29 wherein said comparison circuitry includes circuitry for allocating...
- ...at least a portion of the amount in said client account in response to said trading offer .
 - 33 The computer defined in claim 28 wherein said fori-nat further includes a prompt for entry of a stop value, said command relay circuitry forwarding an entered stop value to said server computer with said trading offer.
 - 34 The computer defined in claim 33 wherein said forinat further includes a prompt for...
- ...said command relay circuitry forwarding an entered limit value to said server computer with said trading offer .
 - 35 The computer defined in claim 28 wherein said register is a first register, further...
- ...second register storing position data including a currency amount, a price per unit of said commodity, and a profit value if a current position is closed at prevailing market rate, said...in response to said transaction confirmation.
 - 38 The computer defined in claim 36 wherein said trading offer additionally includes identification of a stop amount per unit of said commodity, said stop computation circuit including a multiplier operatively connected to said interface for automatically multiplying said stop amount per unit of said commodity times the identified number of units of said commodity in said trading offer.
 - 39 The computer defined in claim 28, further comprising circuitry for

- allocating or reserving at least a portion of the amount in said client account in response to said trading offer .
- 40 The computer defined in claim 39, further comprising circuitry for reallocating the amount in said client account in response to a trading order accepting all or part of said trading offer.
- 41 The computer defined in claim 28 wherein said format includes a menu window, said...
- ...by side on said monitor by said display control, said first list box displaying said bids in a first monotonic order, said second list box displaying said offers in a second monotonic order.
 - 42 The computer defined in claim 28 wherein said format includes a text field prompt for entry of said trading offer by a user via said command input device.
 - 43 The computer defined in claim 28 wherein said commodity is a currency.
 - 44 A general purpose digital computer connected to a monitor and a command input

device and modified by programming to comprise:

a register storing a plurality of bids and a plurality of offers pertaining to trading of a

common commodity;

a display control operatively connected to said register for displaying said bids and

said offers in a predetermined format on said monitor;

a command recognition circuit operatively connected to a command input device for receiving a trading offer from same, said command recognition circuit being operatively linked to said display control, whereby said trading offer displayed in sensible form on said monitor;

a stop computation circuit, operatively connected to said command recognition circuit,

for automatically computing a total **stop amount** for said **trading offer**;

command relay circuitry operatively connected to said command recognition circuit and to said computer network for transmitting said trading offer over said computer network

to a server computer;

a memory storing an amount in acomparing said total stop amount with the amount in said client account and for triggering transmission of a trading offer upon a meeting of pre-established criteria by said total stop amount and the amount said client account.

- 45 The computer defined in claim 44 wherein said command relay circuitry is operatively connected to to said comparison circuitry for transmitting said trading offer computer network to said server computer only upon detecting by said comparison circuitry that said total stop amount is less than or equal to the amount in said memory.
- 46 The computer defined...
- ...at least a portion of the amount in said client account in response to said trading offer.
 - 47 The computer defined in claim 44, further comprising circuitry for

reallocating the amount in said client account in response to a **trading** order accepting all or part of said **trading** offer.

- 48 The computer defined in claim 44 wherein said stop computation circuit includes:
- a register storing a default stop per unit of said **commodity**; and a multiplier operatively connected to said register and to said command recognition circuit for multiplying the identified number of units of said **commodity** in said **trading offer** by the default stop stored in said register.
- 49 The computer defined in claim 44 wherein said trading offer additionally includes identification of a stop amount per unit of said commodity, said stop computation circuit including a multiplier operatively connected to said command recognition circuit for automatically multiplying said stop amount per unit of said commodity times the identified number of units of said commodity in said trading offer.
- 50 A general purpose digital server computer connected to a computer network and modified by...
- ...over said computer network from a client's computer, said first digital signal encoding a trading offer including identification of a commodity, a trading rate or price, and a number of units of said commodity; a stop computation circuit, operatively connected to said interface, automatically computing a total stop amount for said trading offer; a memory storing an amount in a client account of the client; comparison circuitry operatively connected to said stop computation circuit and said memory for comparing said total stop amount with the amount in said client account; and a posting module operatively connected to said interface and said comparison circuitry for transmitting selected details of said trading offer to multiple other clients via said computer network upon receiving a signal from said comparison circuitry that said total stop amount is less than the amount in said client account. 5 1. The computer defined in...
- ...comprising a queue maintenance unit operatively tied to said interface for maintaining a list of bids and a list of offers to sell, further comprising: a comparator operatively connected to said queue maintenance unit for periodically comparing said bids to said offers to sell to determine whether ...operatively coupled to said comparator for (a) modifying accounts of traders who made a matching bid and offer to sell, (b) removing said matching bid and offer to sell from said list of bids and said list of offers to sell, (c) transmitting signals over said computer network to advise all logged-in traders...
- ...of the match, and (d) sending specific confirmation to the traders who made the matching bid and offer to sell.
 - 52 The computer defined in claim 51 wherein said queue maintenance unit also maintains a list of stop bids and a list of stop offers, further comprising a position determination module operatively connected to said order execution module and said queue maintenance module for computing, upon detection by said comparator of the matching bid and order to sell, positions of the traders who made the matching bid and offer to sell and further computing stops associated with the computed positions.

- 53 The computer defined...
- ...said stop computation circuit includes:

 a register storing a default stop per unit of said commodity; and
 a multiplier connected to said register and to said interface for
 - multiplying the identified number of units of said commodity in said trading offer by the default stop stored in said register.

 54 The computer defined in claim 50 wherein said trading offer additionally includes identification of a stop amount per unit of said commodity, said stop computation circuit including a multiplier operatively connected to said interface for automatically multiplying said stop amount per unit of said commodity times the identified number of units of said commodity in said trading offer.
 - 55 The computer defined in claim 50 wherein said computer network is the Internet.

56...

- ...forums, and distributing messages among logged-in traders according to established chat forums.
 - 57 A commodity trading method comprising:
 - receiving at a server computer a first digital signal over a computer network from a client's computer, said first digital signal encoding a trading offer including identification of a commodity, a trading rate or price per unit of said commodity, and a number of units of said commodity;
 - operating said server computer to maintain (i) a first queue of **bids** ordered by price per **commodity** unit and times of extending of the respective **bids** and (ii) a second queue of **offers** to sell ordered by price per **commodity** unit and times of extending of the respective **offers** to sell;
 - operating said server computer to determine whether said trading offer matches any
 - entry in said first queue and said second queue; and upon detection by said server computer of a match between said trading offer and ...second queue, operating said server computer to (a) modify accounts of traders who made said trading offer and said particular entry, (b) remove said particular entry from said one of said first...
- ...traders of the match, and (d) sending specific confirmation to the traders who made said trading offer and said particular entry.
 - 58 The method defined in claim 57, wherein said trading order is placed in a respective one of said first queue and said second queue upon receiving of said trading order at said server computer, the operating of said server computer to determine whether said trading offer matches any entry in said first queue and said second queue including comparing 'd bids to said offers to sell to determine whether a match has occurred, said server being sal I
 - operated, upon detection by said server computer of the match between said trading offer and said particular entry, to remove said trading offer and said particular entry from respective ones of said first queue and said second queue...
- ...among logged-in traders according to established chat forums.

- 60 A method for use in trading a commodity, comprising: generating a trading offer;
- automatically calculating a total stop amount for said trading
 offer;
- automatically comparing said total stop amount with an available amount in a client or trader account to determine whether said total stop amount and said available amount meet
- pre-established criteria; and
 id trading offer only upon determining that said total stop amount
 and said

acting on sai

- available amount meet said pre-established criteria.
- 61 The method defined in claim 60 wherein the calculating of said total stop amount includes computing a stop amount and a slippage amount.
- 62 The method defined in claim 60 wherein the calculating of said slippage amount includes automatically multiplying a default slip per unit of said commodity times the identified number of units of said commodity in said trading offer.
- 63 The method defined in claim 60, further comprising automatically allocating or reserving said total **stop** amount from said available amount.
- 64 The method defined in claim 63, further comprising canceling at least a portion of said trading offer and automatically returning at least a portion of the allocated or reserved amount to said...
- ...upon such cancellation.
 - 65 The method defined in claim 60 wherein the acting on said trading offer includes transmitting a digital signal encoding said trading offer to over said computer network for distribution to multiple traders.
 - 66 The method defined in...
- ...wherein said digital signal is transmitted upon and only upon a determination that said total stop amount is less than an available amount in said client or trader account.
 - 67 The method defined in claim 60 wherein the generating of said trading offer and the comparing of said total stop amount said digital signal are perfon-ned by a client or trader computer connected to said...
- ...signal to a server computer connected to said computer network, said server computer distributing said trading offer to said traders.
 - 69 A server computer connected to a computer network for implementing an on-line

commodities trading system, comprising:

- a queue maintenance unit for maintaining a queue of bids, a queue of offers, a queue of
- stop bids , and a queue of stop offers ;
- a comparator operatively connected to said queue maintenance unit for determining
- whether a match between a bid and an offer has occurred; an order execution module operatively coupled to said comparator and said queue maintenance unit in part for modifying at least one of said queue

of bids and said queue of offers upon a determination by said comparator that a match has occurred; a monitoring module operatively connected to said comparator and said queue maintenance unit for monitoring said stop bids and said stop offers to relation to said match to deten-nine whether any of said stop bids and said stop offers should be executed; and a stop execution module operatively coupled to said monitoring module and to said queue maintenance unit for executing one of said stop bids and said stop offers and modifying a respective one of said queue of stop bids and said queue of stop offers upon execution of 'd one of said stop bids and said stop orders.

- 70 The server computer defined in claim 69 wherein said order execution module includes means for (a) modifying accounts of traders who made a matching bid and offer to sell, (b) removing said matching bid and offer to sell from said queue of bids and said queue of offers to sell, (c) transmitting signals over said computer network to advise all logged-in traders...
- ...of the match, and (d) sending specific confirmation to the traders who made the matching bid and offer to sell. 7 1. The server computer defined in claim 70, further comprising a position...
- ...to said order execution module for computing, upon detection by said comparator of the matching bid and order to sell, positions of the traders who made the matching bid and offer to sell and further computing stops associated witli the computed positions, said position determination module being operatively connected to said queue maintenance module for updating said queue of stop bids and said queue of stop offers to incorporate the computed stops.
 - 72 The server computer defined in claim 69, further comprising for broadcasting said queue of bids, said queue of offers, said queue of stop bids, and said queue of stop offers over the computer network to computers of participating traders.
 - 73 A server computer connected to a computer network for implementing an on-line

commodities trading system, comprising:

a queue maintenance unit for maintaining a queue of bids , a queue of offers , a queue of

stop bids , and a queue of stop offers ;

a comparator operatively connected to said queue maintenance unit for determining

whether a match between a bid and an offer has occurred; an order execution module operatively coupled to said comparator and said queue maintenance unit in part for modifying at least one of said queue of bids and said queue of offers upon a determination by said comparator that a match has occurred; and a communications or posting module operatively connected to said queue maintenance unit for broadcasting said queue of bids, said queue of offers, said queue of stop bids, and said queue of stop offers over the computer network to computers of participating traders.

74 The server computer defined in...

...to said order execution module for computing, upon detection by said comparator of the matching bid and order to sell, positions of the traders who made the matching bid and offer to sell and further computing stops associated with the computed positions, said position determination module being operatively connected to said queue

maintenance module for updating said queue of stop bids and said queue of stop offers to incorporate the computed stops.

75 A server computer connected to a computer network for implementing an on-line

commodities trading system, comprising:

a queue maintenance unit for maintaining a queue of bids , a queue of offers , a queue of

stop bids , and a queue of stop offers ;

a comparator operatively connected to said queue maintenance unit for determining

whether a match between a bid and an offer has occurred; an order execution module operatively coupled to said comparator and said queue maintenance unit in part for modifying at least one of said queue of bids and said queue of offers upon a deten-nination by said comparator that a match has occurred; and a position...

...said order execution module

for computing, upon detection by said comparator of the matching bid and order to sell, positions of the traders who made the matching bid and offer to sell and further computing stops associated with the computed positions, said position determination module being operatively connected to said queue maintenance module for updating said queue of stop bids and said queue of stop offers to incorporate the computed stops.